

Allegheny County
Department of Human Services
Request for Proposals Q&A
RFP for HUD Reallocation Funding

May 18, 2017

4. On page 3 of the Response Form, it states, “If selected as a Successful Proposer for this RFP, we understand that we may also be selected to assume the 2017-18 contracts for 11 family and 10 individual scattered-site PSH units, beginning Fall 2017 (check the box to indicated understanding).” On the first line of the chart below that, though, it references 6 family and 10 single units. Which is correct?

Please ignore the chart. The top of page three should just have the small check box in front of “If selected as a Successful Proposer for this RFP, we understand that we may also be selected to assume the 2017-18 contracts for 11 family and 10 individual scattered-site PSH units, beginning Fall 2017 (check the box to indicate understanding).” The chart beneath that was from an earlier draft of this Response Form and should have been deleted. Eleven family and 10 individual are the correct numbers of units.

The Response Form has been updated to remove this chart (you may submit the old version – we will just ignore anything entered in that chart).

May 8, 2017

3. Is it possible to submit a Proposal under this RFP to increase the number of beds in an existing grant of ours, rather than submit for an altogether new HUD grant?

Unfortunately, no – under this RFP you can only submit a Proposal for a new program. If your Proposal is successful, we could work together and consider merging the new program with an existing one after the new program has been active for at least one year.

May 3, 2017

2. Can you give us some examples of in kind funds for the 25 percent match?

Per HUD: The recipient or subrecipient may use the value of real property, equipment, goods, or services contributed to the project as match and leverage. Services provided by individuals must be valued at rates consistent with those ordinarily paid for similar work in the recipient or subrecipient’s organization. If the recipient or subrecipient does not have employees performing similar work, the rates must be consistent with those ordinarily paid by other employers for similar work in the same labor market.

Please note: If your project is awarded funds by HUD, a Memorandum of Understanding (MOU) must be executed for all in-kind match prior to the execution of your grant agreement/operating year.

1. The proposal states that these Programs are intended to replace lower performing programs. Can you tell us what Performance Standards programs were having a hard time reaching and/or why the programs were unsuccessful?

All HUD CoC-funded programs are scored and ranked annually using a Project Performance Outcome Tool. The tool looks at a number of performance measures including:

- High utilization of units
- program participants exit (or in case of PSH, maintain) to permanent housing
- participants secure or increase income while in program
- participants secure employment
- participants maintain or increase non-cash benefits
- Participants have health insurance
- Participants' length of stay in program does not exceed program norms
- Participants do not return to the homeless system within 2 years of exiting
- Program keeps high data quality in HMIS (or a comparable system for DV programs)
- Program shows strong fiscal management of funding
- Program is cost effective in comparison to like programs in the CoC
- Program is compliant with Housing First principles

The 2017 ranking of programs has not yet been completed so we do not know which of these metrics were the hardest for low performing programs to meet. Different programs seem to struggle with different measures and we cannot predict which measures are particularly challenging.

Amendments

May 18, 2017 – See Question 4, above. An updated version of the Response Form has been posted that removes the referenced chart on page three of the Response Form.