# **Allegheny County**

Department of Human Services
Request for Qualifications Q&A
RFQ for Staff Augmentation Services for Information Technology (IT), Data Management and Data Analysis

## **December 9, 2022**

#	Question	Response
1	What is the estimated budget for	This is an ongoing service that does not have a
	this project?	defined budget. DHS will consider all proposed
		costs for reasonableness and will negotiate the final
		budget and contract terms with the Successful Applicant(s). Staff will be identified and placed
		according to our needs and at our discretion.
2	Hello, I have a certified	You may count yourself towards the one of goals. If
	WBE/DBE. Can I submit a	you are already certified as a Woman Business
	response as my firm alone? Is it	Enterprise, you must make a good faith effort to
	required to also find an MBE	meet the Minority Business Enterprise goal.
	and SDVOB in order to submit a response and qualify?	Conversely, if you are already certified as a Minority Business Enterprise, you must make a
	response and quarry:	good faith effort to meet the Woman Enterprise
		goal. If you are registered as both, you must choose
		one to count towards the contract goals. You cannot
		cover both.
3	How many vendors will be	The County intends to enter into a three-year
	awarded?	Agreement with one or more Successful
		Applicant(s) to provide IT Staff Augmentation Services on a Time and Material (T&M) Contract.
		However, the issuance of this RFQ does not
		obligate the County to qualify or enter into an
		Agreement with any Applicant or select any
		proposed candidate of a Successful Applicant(s).
		The final number of Successful Applicant(s) will
		ultimately be determined based on the Applications
		received and at the County's discretion.
4	What is the tentative start date	That is to be determined with the Successful
	of this engagement?	Applicant(s) and contingent upon completion of the
		County's internal Executive Action process and
		negotiation of the final contract terms and budget.

5	If there is an incumbent for this contract, is the incumbent eligible to submit the proposal again?	Vendors currently contracted with Allegheny County to source IT staff for DHS do not need to submit an Application in order to continue their contract.
6	Are there any pain points or issues with the current vendor(s)?	We would like to grow and diversify our pool of IT Staff Augmentation vendors to fulfill our IT staffing needs.
7	Is there any mandatory subcontracting requirement for this contract? If yes, Is there any specific goal for the subcontracting?	No, there is no mandatory subcontracting requirement for this RFQ.
8	If the proposed candidates are not available at the time of award, will the agency allow us to provide replacement personnel with similar or more skill sets?	Yes. The sample resumes are not required to be from candidates ready for placing. They are to demonstrate the type of candidates you would seek to place for each position.
9	Are hourly rate ranges acceptable?	Yes, Applicants may propose hourly rate ranges. Pricing fee structure should be described in response to question five on the Response Form. The final rates will be determined with the Successful Applicant(s).
10	Do we need to submit the actual resumes for proposed candidates or can we submit the sample resumes?	We would like Applicants to submit de-identified resumes from previous relevant experience. Please also see the response to question eight.
11	What will be the estimated annual budget for this project?	Please see the response to question one.
12	We understand that it is a multi- award contract, can you please confirm the total number of vendors to be awarded this contract?	Please see the response to question three.
13	How will job requests be shared among multiple awarded vendors?	Please refer to Section 6: What Happens after an Applicant is Qualified. Job requests issued by Task Order will be shared through Bonfire to all qualified vendors.

14	Will all job requests be shared among all awarded vendors simultaneously?	Job requests issued by Task Order will be shared to all qualified vendors simultaneously.
15	Is there any ranking system for sharing job requests among awarded vendors such as primary bidder, secondary bidder, and then other awarded bidders?	No. After qualification, DHS may select Qualified Applicants on an as-needed basis depending upon the circumstances and DHS's determination of its needs. DHS may use a sole source process to select a Qualified Applicant for a hiring need when appropriate or may issue a Task Order that requests resumes and bids from all Qualified Applicants.  Job requests issued by Task Order will be shared to all qualified vendors simultaneously.
16	Can you share details from where we can get old RFP details?	No. IT Staff Augmentation Services have not been competitively solicited by DHS before.
17	Can you please share the email id/details where we can raise the public record request for old RFP?	Open Record Requests can be made at https://www.alleghenycounty.us/open-records/index.aspx. However, IT Staff Augmentation Services have not been competitively solicited by DHS before. Thus, there are no records to pull for this RFQ.
18	Is it mandatory to provide references of public agencies? Please confirm.	No, it is not mandatory, but we are interested in providers with organizational experience in the public sector.
19	Would you be accepting references from large commercial entities?	Yes.
20	How many positions are required under this contract?	That will be determined in accordance with the County's needs.
21	What is average response time to provide resume of qualified resources?	This has yet to be determined.
22	Will you award this contract to the lowest responsive bidders? Please confirm.	This contract will be awarded to a Successful Applicant(s) that demonstrates they can meet the criteria and requirements listed in the RFQ.
23	Do we need to provide fully burdened hourly rate?	DHS will consider all proposed costs for reasonableness and will negotiate the final budget and contract terms with the Successful Applicant(s).
24	Do we need to provide markup percentage?	You may, but it is not required.

25	Will bidder be responsible for	Yes, any Successful Applicant(s) will be
	providing qualified staff and	responsible for providing quality staff and
	managing payroll of	managing their payroll.
	professionals or the Department	
	will manage the projects? Please	
	confirm.	

#### **Amendments**

#### December 8, 2022, Amendment

This RFP has been amended to correct a typo in the 'Who can apply' section that referenced readers to the incorrect section. Previously, this section referred readers to Section 6: What Happens after an Applicant is Qualified. Please see the correction below:

#### Who can apply

Anyone, including but not limited to non-profit organizations, for-profit organizations, small businesses and individuals, is eligible to submit an Application in response to this RFQ. Applicants do not need to have an existing contract with Allegheny County to apply, but they must meet all of Allegheny County's contractual requirements (see Section 7: Contract Requirements for Successful Applicants) and have the programmatic, financial and staffing capabilities to provide the Contracted Services.

#### **December 12, 2022**

#	Question	Response
26	Is this a new contract or are there any incumbents? If there is an incumbent, could you please let us know the incumbent name?	The incumbent vendors are Computer Aid Inc. (CAI) and Great Lakes Behavioral Research Institute.
27	If subcontracting is mandatory then can we replace a subcontractor after an award?	Subcontracting is not mandatory.
28	What is the current budget on the contract?	Please see the response to question one.

29	Is there any issue that the agency is	Please see the response to question six.
	currently facing with the	
20	incumbents?	A11 1 G
30	We are a Virginia-based MBE firm certified by NMSDC, are we qualified to bid as an MBE?	Allegheny County accepts certifications by PA UCP (https://paucp.dbesystem.com/) and by others on a case-by-case basis. The County does not accept self-certifications. If you would like more information, please contact the Allegheny County Equity and Inclusion Department at https://www.alleghenycounty.us/equity-inclusion/index.aspx
		Prior to awarding the RFQ contract, Allegheny County's Equity and Inclusion Department will review the Proposals and their accompanying MWDBE documentation to understand if the Proposer is demonstrating a good faith effort at helping to meet Allegheny County's goals of 13% MBE contracts and 2% WBE contracts. If during their review, the Equity and Inclusion Department finds errors in your MWDBE documentation, they will contact you and help you correct them.
31	Can you please share the	We do not have one.
	list/directory of qualified VOSB	vve do not have one.
	firms?	Allegheny County has Veteran Owned Small Business (VOSB) goals of 5% participation and expects that Successful Proposers will make a "good faith effort" in assisting the County in meeting this goal. The good faith effort means to pass on those percentages to the organizations you subcontract with for inventory and services such as office supplies or janitorial services. If a Proposer is successful in contracting with a VOSB, they must include a copy of the VOSB's DD 214 discharge form. If you do not meet this percentage, you should request a waiver. The VOSB Participation Statement and Waiver are available at https://www.alleghenycounty.us/Human-Services/Resources/Doing-Business/Solicitations-(RFP/RFQ/RFI).aspx under "Required documents".

32	If not, can you please share the list/directory of qualified MBE/WMBE?	Allegheny County accepts certifications by PA UCP (https://paucp.dbesystem.com/) and by others on a case-by-case basis. The County does not accept self-certifications. If you would like more information, please contact the Allegheny County Equity and Inclusion Department at https://www.alleghenycounty.us/equity-inclusion/index.aspx
33	Can you provide the names of the two vendors that are currently providing IT Staff Augmentation	Please see the response to question 26.
34	Services for Allegheny County? With the two current vendors, are there any issues with these two current vendors that is causing Allegheny County to release this new Stat Augmentation Services RFQ?	Please see the response to question six.
35	It is our understanding that we are only required to submit RFQ Response Form and the following attachments as our response: Partner commitment letters, if applicable Sample Candidate Resumes: Application Specialist (2) Sample Candidate Resumes: Analyst III (2) Sample Candidate Resumes: IT Server Engineer (2) W-9 MWDBE and VOSB documents Please confirm.	Confirmed.
36	It is our understanding that the candidates' resumes are not part of the Response Form's page limit. Please confirm.	Confirmed.
37	We are MBE certified from National Minority Supplier Development Council. Are we eligible to self-perform the 13% MBE goal for this RFQ?	Please see the response to questions two and 32.

38	Which certifying agencies should the eligible M/WBEs and VOSBs be	Please see the response to questions 31 and 32.
	certified from?	
39	Page 12 of the RFQ says, "All Applicants must complete Section 1 – Contact Information and attach their	The requirement you are referencing on page 12 is in accordance with completing the MWDEB documentation, which is required
	MWDBE Diversity Plan (see Section 4 – Sample Diversity Policy)." and the page 4 of RFQ Response Form says, "Every Organization/Individual	documentation upon submittance of your application. MWDBE documentation is required by the County's Equity and Inclusion Department.
	contracting with or proposing to contract with DHS must submit their own Diversity Policy upon contract initiation and/or renewal." Please clarify if we are required to submit Diversity Policy/Plan with our	The latter request you are referencing from the Response Form is part of Allegheny County's Department of Human Services (DHS) contracting process.
	response or upon contract initiation.	These are two different departments and processes. Hence the documentation may be required for both.
40	<ul><li>"5. Describe your fee pricing and structure for IT Staff Augmentation Services."</li><li>1. What information does the County seek in response to this question?</li><li>2. Is the County looking for hourly bill rates or mark-up fees?</li></ul>	We are seeking a description of your fee pricing and structure in accordance with the hourly rates listed in 'Billable Rate Per Hour' chart. You may include mark-up fees, but they are not required at this time.
41	Could you please share current Supplier's pricing and Proposals?	Please see the response to question 16.
42	Please provide the contact lists of the Vendors interested in subcontracting.	There are currently no contacts listed as no prospective Applicants have made their information available for viewing. If any do, you will see their contact information there.
43	Is this a new initiative? If not, please provide the names of the current vendor(s) providing the services.	Please see the response to question 26.
44	Please confirm if we can get the proposals or pricing of the incumbent(s).	Please see the response to question 16.

45	Are there any pain points or issues with the current vendor(s)?	Please see the response to question six.
46	Please confirm the anticipated number of awards.	Please see the response to question three.
47	Is the Staff Augmentation Services for Information Technology, Data Management and Data Analysis RFQ is related at all to the Temporary Staffing effort that was mentioned in the Q2 2021-Q12022 Buying Plan?	No.

## **December 15, 2022**

#	Question	Response
48	Could you please share the name of Current Suppliers (who are currently providing services to Agency)?	Please see the response to question 26.
49	Could you please explain Act 33 and 34 clearances and if these are needed for proposal submittal or only if selected?	Act 33 is the Pennsylvania Child Abuse Clearance and Act 34 is the Pennsylvania Access to Criminal History Clearance. These are clearances necessary for a DHS employee. They are not required at this time.
50	Has this bid been given a number, as mentioned in the subject above: DHSRFQ-001.	Yes, that is the number we have assigned to the bid through Bonfire.
51	Is this Bid amended once?	Yes, this bid has been amended once. Please see the Q&A for further detail. The Q&A is available on our solicitations webpage at https://www.alleghenycounty.us/Human-Services/Resources/Doing-Business/Solicitations-(RFP/RFQ/RFI).aspx or through our Bonfire Portal on the RFQ Opportunity Page.

52	As a new vendor, we have applied on- line for a Supplier registration about a week back but not received a response so far. The Supplier Registration number is required by us to be mentioned on "Vendor Creation Form".	The Vendor Creation form is not required to be completed or submitted for this RFQ at this time.  Additionally, the Supplier Registration Number is for internal use and not meant to be provided by the Applicant.
53	To de-identify a resume, which item to use, like, whether the name, address, zip code or any other?	Yes, please deidentify and relevant personal contact or reference information.
54	Is a bid re-compete of an ongoing contract? If yes, then please share the details of the incumbent.	IT Staff Augmentation Services have not been competitively solicited by DHS before. However, the incumbent vendors are Computer Aid Inc. (CAI) and Great Lakes Behavioral Research Institute. We are still gathering information about the contract details we can provide.
55	How many vendors does the agency intend to award?	Please see the response to question three.
56	Do you need actual resumes or sample resumes?	Please see the response to question 10.
57	What will be the annual monetary spent value of the contract?	Please see the response to question one.

58	Is MWDBE goal is mandatory?	Yes.
59	Would we be able to use subcontractors, if needed, to help fill a need?	Yes, Applicants may apply with subcontractors. If an Applicant is including a subcontractor(s) in their Proposal, they must also submit a Partner Commitment Letter(s).

# **January 5, 2023**

#	Question	Response
60	Could you please	The spending on the last contract was approximately \$3.3M,
	share the previous	excluding contractor admin fees.
	spending on this	
-	contract, if any?	The second 42 and 44 and 511 at the second at 1 at 1 and 1 and 1 and 1 at 1 a
61	Could you please let	There were 42 positions filled during the last contract. The number of positions to be filled under the next contract will
	us know how many positions were filled	ultimately be determined by our needs and at our discretion.
	in the last contract?	diffinately be determined by our needs and at our discretion.
	and how many	
	positions do we	
	expect in the current	
	contract?	
62	What was the	Please see the response to question 60.
	previous spent on the contract?	
63	How many positions	The current number of open positions is undefined and will be
	are currently open?	determined in accordance with our needs and at our discretion.
64	How many positions	This number varies due to demand and turnover.
	are currently used in	
	a single day? Please	
	give rough estimate.	

65	Can you please let us	Please see the response to question 60.
	know the previous	Trouble 200 into responde to American 600
	spending of this	
	contract?	
66	Could you provide a	No. This is an ongoing service that does not currently have a
00	sample contract for	defined budget. DHS will consider all proposed costs for
	these services with	reasonableness and will negotiate the final budget and contract
		ı
	the County?	terms with the Successful Applicant(s).
67	What would be the	Shift times will be determined with the Successful Applicant(s)
	shift timings for the	and by the position(s) requested.
	given positions?	
68	What would be the	Hours per week will be determined with the Successful
	estimated hours for	Applicant(s) and by the position(s) requested.
	given positions?	
69	Please confirm	Please see the response to question 68.
	minimum	
	guaranteed hours	
	per week for these	
	positions.	
70	What is weekend and	Weekend and holiday shift work policy will be determined with
	holiday shift work	the Successful Applicant(s).
	rate policy of County	
	such as 1.5-time	
	standard hourly	
	rate? Please confirm.	
71	Are there any	Please see the response to question 26.
	incumbent	
	companies that	
	currently provide	
	these services to the	
	agency? If yes, who	
	are they?	
72	Is there any	No. Please see the response to question one.
	forecasted/approved	
	budget for this	
	opportunity?	

7.0	T 41 6	
73	In the response form,	Please refer to Section 7: Contract Requirements for Qualified
	under	Applicants.
	"Certification"	
	states "I have read	
	the standard County	
	terms and conditions	
	for County contracts	
	and the requirements	
	for DHS Cyber	
	Security,	
	EEOC/Non-	
	Discrimination,	
	HIPAA and	
	Pennsylvania's	
	Right-to-Know	
	Law." Please provide	
	the standard County	
	terms and conditions	
	for county contracts,	
	requirements for	
	l =	
	DHS Cyber Security, EEOC/Non-	
	Discrimination,	
	HIPAA and	
	Pennsylvania's	
	Right-to-Know Law.	
74	RFP Page 8: Please	A partner commitment letter should contain signed authorization
	explain what	from the partner organization that acknowledges their intent to
	information is	partner with your organization to provide the required
	required to be	contracted services.
	included in the	
	"partner	
	commitment letter"	
75	RFP Page 6 Section	DHS will consider all proposed administrative costs for
	2: "Successful	reasonableness and will negotiate the final budget and contract
	Applicants must	terms with the Successful Applicant(s).
	detail their	
	administrative	
	charges for the staff	
	placed." Please	
	define what the	
	county considers	
	administrative	
	charges.	

76	With reference to Exhibit C, may we know whether to get the insurance certificate in following name and whether there are any verbiages required: Allegheny County Department of Human Services One Smithfield Street Pittsburgh, PA 15222	The appropriate department name or address may vary. Our contracts unit will provide the necessary information to the Successful Applicants during the contracting and negotiation phase.
77	We are applying as a	Yes, you will need partner commitment letters for the two
	S-Corporation, with two partners. Do we	agencies you plan to partner with.
	need a "Partner	
	Commitment Letter"	
	to submit?	
78	We are certified by	Please see the response to question 30.
	GMSDC (An	
	NMSDC) as a	
	Minority Business	
	Enterprise. Is this	
	certificate recognized or acceptable to	
	DHS?	
79	Is the final	Correct.
	submission to be	
	made by uploading:	
	<b>Completed Response</b>	
	Form, resumes of	
	two profiles for the	
	three positions specified,	
	completed/signed W-	
	9 form, Diversity	
	certificate and	
	Partner	
	Commitment letter,	
	if applicable?	

80	May we please know	Applications must be submitted electronically by logging into or
	the location of link,	creating an account on Bonfire at
	where we need to	https://alleghenycountydhs.bonfirehub.com and uploading the
	click to upload Our	required submission documents to the IT Staff Augmentation
	application and	RFQ Opportunity Page at
	documents required	https://alleghenycountydhs.bonfirehub.com/opportunities/78896.
	by DHS, for final	
	submission	
	Thank you	
81	Do the MWDBE and	Please see the responses to questions 30 and 31.
	VOSB goals require	
	the businesses to be	
	located in (or have	
	an office in)	
	Pennsylvania or can	
	they be located	
	anywhere in the US?	
82	Hello, for	Yes, currently, that is all you need to provide. We do not have a
	partners/subs, do we	preferred format. Pease also see the response to question 74.
	only need a partner	
	commitment letter	
	and no other partner	
	details? Is there a	
	preferred format for	
	the letter?	

## **January 6, 2023**

#	Question	Response
83	In order to be responsive, is it mandatory to have physical office in Allegheny County or in the state of Pennsylvania? Please confirm.	Applicants located outside of Allegheny County, or the United States are welcome to apply. Any Successful Applicant(s) must meet all of Allegheny County's contractual requirements (see Section 7: Contract Requirements for Successful Applicants) and have the programmatic, financial and staffing capabilities to provide the Contracted Services.
84	Can you please share shift timings and location of services?	Shift timings and location will be determined by the position we're seeking to place.

85	Is it entirely onsite work or can it be done remotely to some extent / Does the services need to be delivered onsite or is there a possibility for remote operations and performance?	There is a possibility for remote work depending on the position(s) requested, the type of work and at the County's discretion.
86	Will the agency be giving any preference to local vendors? Please confirm.	DHS will give preference to applicants that can best perform the services requested in the RFQ.
87	Is there any preference given to the local vendor?	Please see the response to question 86.
88	Could you provide a sample contract for these services with the County?	No. This is an ongoing service that does not have a defined budget. DHS will consider all proposed costs for reasonableness and will negotiate the final budget and contract terms with the Successful Applicant(s).
89	Can you please tell us where we can see the records for the old contract?	Please see the response to question 88.
90	What background checks are required for temporary staff?	The County may require you to be drug tested or provide ACT 33 and 34 documentation prior to being assigned to work on their premises.

## **January 12, 2023**

#	Question	Response
91	Please confirm that the Intent to Bid	The Deadline for Submissions is February 1,
	Due Date: Feb 1st 2023, 3:00 PM EST	2023, 3:00 PM EST. There will not be an
	is still in effect or will there be an	extension.
	extension?	
92	We are a WBE- Women Business	Yes, according to the RFP, all Applications
	Enterprise firm certified by Sam.gov.	must include a completed Allegheny County
	Please let me know if it is mandatory	DHS Combined MWDBE Form and
	to fill out the Section 2 – MWDBE	supporting documents, including Section 2.
	PARTICIPATION STATEMENT	
	under "Allegheny County DHS	
	Combined MWDBE Form".	

93	In the Section 1: Contact Information, there is an item mentioned under "Contract Renewal": MPER CONTRACT ID. May we know if it is for the existing Vendors already contracted by the DHS or is it something different, please?	Yes, the MPER CONTRACT ID is for existing Vendors if they are responding to this RFP. This RFP is open to new and existing Vendors.
94	Does County accept the certification by 'National Minority Supplier Development Council (NMSDC)'?	Please see the response to question 30.
95	The RFP states (on page 12) that "For contracts under \$100,000, VOSB vendors shall be exempt from all bonding requirements." Does this follow that for contracts over \$100,000, VOSB vendors will be subject to all bonding requirements?	Yes.

# **January 23, 2023**

#	Question	Response
96	We are an MWBE Certified from the State of NJ? Can we use our MBE certificate towards the MBE goal?	Please see the response to question 30.
97	Please advise if you need the name and location of the resources whose sample resumes are being submitted?	Please see the response to question 10.
98	Please Confirm whether the two de- identified resumes asked in the Sample Candidates section of the response form counts in the page limit of 10 or not.	Please see the response to question 36.

99	According to the QAs received the	Confirmed. Subcontracting is not mandatory
33	subcontracting is not mandatory,	to respond to this RFQ and will not affect
	although the client has specified	consideration for qualification.
	goals in the RFP document. Could	
	you please re-confirm from the client	
	that we can submit the forms with	
	"Not Applicable" mentioned on it if	
	we are not taking any sub and this	
	will not count in the evaluation.	
100	It is really difficult for us to find	No.
	<b>VOSB</b> subcontractors. If we waive	
	the VOSB goal, is there a reduction	
	in points during the evaluation?	
101	Please provide a list of WBE and	Please see the responses to questions 30 and
	VOSB subcontractors or link to find	31.
	subcontracting directory	
102	Out of mentioned staffing positions,	Analyst positions.
	what are the most filled positions?	J 1
	Please share.	
103	How many resources are currently	There are two current vendors. Please also see
	engaged in the current contract?	the responses the questions 1, 26 and 88.
104	Please confirm that the Intent to Bid	The Application due date is Wednesday,
	Due Date: Feb 1st, 2023, 3:00 PM	February 1, 2022, at 3:00 pm. There will not
	EST is still in effect or will there be	be an extension.
	an extension?	0.0.000
105	We are a WBE- Women Business	Please see the responses to questions 2 and
103	Enterprise firm certified by Sam.gov.	30.
	Please let me know if it is mandatory	
	to fill out the Section 2 – MWDBE	
	PARTICIPATION STATEMENT	
	under "Allegheny County DHS	
	Combined MWDBE Form".	

# **January 23, 2023**

#	Question	Response
106	How many positions were used in year 2021 and 2022?	Under the current contract, there have been 42 positions used. In the contract year ending June 30, 2022, there were 37 positions used.

107	Can you please share the no. of positions served in previous years	Please see the response to question 106.
108	under this contract?  When was the existing contract started, and what is the annual monetary spent value of the current contract since inception?  Can you please share the amount of business each vendor did under this contract in previous years?	The existing contracts with CAI and Great Lakes began July 1, 2022, and the contract value totaled \$3.3M in salaries (not including benefits and contractor admin fees).  For the July 2022-June 2023 contract year, Great Lakes augmented IT staff for DHS with 26 positions totaling \$1.9 million in salaries. Computer Aid Inc. (CAI) augmented IT staff with 16 positions for \$1.4 million in salaries. For the prior year (2021-22), the comparable
		figures were: Great Lakes: 25 positions for \$1.7 million in salaries; and CAI: 12 positions for \$700,000 in salaries.
110	Who is current incumbent on this contract and how long they have been serving?	The incumbent vendors are Computer Aid Inc. (CAI) and Great Lakes Behavioral Research Institute. CAI has been providing IT Staff Augmentation Services for 9 years, and Great Lakes Behavioral Research Institute has been providing IT Staff Augmentation Services for over 20 years.
111	Are we required to provide benefits to our temporary staff? If yes, what minimum benefits must we provide?	The Benefit structure will be determined with the Successful Applicant(s) in the contract negotiation phase.
112	What are the historical volumes of spending annually in the program?	The existing contracts began July 1, 2022, and the contract values totaled \$3.3M in salaries (not including benefits and contractor admin fees). Please also see the response to question 109.