RFP for Information Technology Support and Professional Services

PROPOSER INFORMATION

Proposer Name: Deloitte Consulting LLP
Authorized Representative Name & Title: Bert Maier, Managing Director
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Legal Status: ☐ For-Profit Corp. ☐ Nonprofit Corp. ☐ Sole Proprietor ☐ Partnership
Date Incorporated: 1995
Partners and/or Subcontractors included in this Proposal: In an effort to meet the County's defined target for MWBE participation we have contacted two (2) MWDBE vendors, along with one (1) VBE. They are as follows:
 Sigma Resources LLC Collasys LLC Morrill Consulting LLC
How did you hear about this RFP? Please be specific. Allegheny County Solicitations Website
Does your organization have a telecommunications device to accommodate individuals who are deaf or hard of hearing? \boxtimes Yes \square No
REQUIRED CONTACTS

	Name	Phone	Email	
Chief Executive Officer	Joe Ucuzoglu		@deloitte.com	
Contract Processing Contact	Bert Maier		bmaier@deloitte.com	
Chief Information Officer	Doug Beaudoin		dbeaudoin@deloitte.com	
Chief Financial Officer	Janet Lewell		jalewell@deloitte.com	
MPER Contact*	Bert Maier		bmaier@deloitte.com	

^{*} MPER is DHS's provider and contract management system. Please list an administrative contact to update and manage this system for your agency.

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BOARD INFORMATION

Provide a list of your board members as an attachment or in the space below.

The Deloitte Board of Directors includes leaders from Deloitte's audit, tax, consulting, and advisory businesses.

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Board Chairperson Name & Title: Janet Foutty, US Executive Board Chair

Board Chairperson Address: National Office, 30 Rockefeller Plaza, New York, NY 10112, United States

Board Chairperson Telephone:

Board Chairperson Email: JanetFouttyUSBoardChair@Deloitte.com

REFERENCES

Provide the name, affiliation and contact information [include email address and telephone number] for three references who are able to address relevant experience with your organization.

Please do not use employees of the Allegheny County Department of Human Services as references.



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PROPOSAL INFORMATION

Date Submitted: 1/28/2022

Amount Requested: Per the RFP, the approximate total annual budget available for the Agreement(s) awarded under this RFP is \$10-15 million.

CERTIFICATION

Please check the following before submitting your Proposal, as applicable:

☑ I have read the standard County terms and conditions for County contracts and the requirements for DHS Cyber Security, EEOC/Non-Discrimination, HIPAA and Pennsylvania's Right-to-Know Law.

⊠ By submitting this Proposal, I certify and represent to the County that all submitted materials are true and accurate, and that I have not offered, conferred or agreed to confer any pecuniary benefit or other thing of value for the receipt of special treatment, advantaged information, recipient's decision, opinion, recommendation, vote or any other exercise of discretion concerning this RFP.

Choose one:

My Proposal contains information that is either a trade secret or confidential proprietary information and I have included a written statement signed by an authorized representative identifying those portions or parts of my Proposal and providing contact information.

OR

☐ My Proposal does not contain information that is either a trade secret or confidential proprietary information.

2022

Deloitte's Proposal to **Allegheny County Department of Human Services** For Information Technology (IT) Support and Professional Services

ATTACHMENTS

Please submit the following attachments with your Response Form. These can be found at http://www.alleghenycounty.us/dhs/solicitations.

- MWDBE and VOSB documents
- Allegheny County Vendor Creation Form
- 3 years of audited financial reports
- W-9

The following items (files) are attached to our Response Form:

- Attachment 1 MWDBE Documents_Deloitte.pdf
- Attachment 2 VOSB Documents_Deloitte.pdf
- Attachment 3 -Vendor Creation Form_Deloitte.pdf
- Attachment 4 Financial Stability_Deloitte.pdf
- Attachment 5 W9_Deloitte.pdf
- Attachment 6 Statement Identifying Trade Secret and Confidential Proprietary Information_Deloitte.pdf

REQUIREMENTS

Please respond to the following. The maximum score a Proposal can receive depends on the service areas proposed. Please note the page limits for each numbered response item – responses exceeding these limits may be discarded.

All Proposers must complete the Organizational Experience and Budget Sections. Please complete these sections only once, regardless of the number of service categories proposed. The score from these sections will be added to the score for each service category proposed.

Complete only the sections for categories of service you wish to propose. Service categories not included in your proposal may be left blank.

Organizational Experience (15 points possible)

Your response to this section must not to exceed 3 pages.

 Describe your organizational experience providing IT and/or Professional Services to human services agencies and/or other public sector clients.

Allegheny County's Department of Human Services (DHS) is a national leader in the design and delivery of innovative human services programs. Your programs support the individuals, families, and providers in Allegheny through collaborative and caring relationships. We are grateful for the opportunity to work **side by side with you for over 20 years**, supporting this mission by evolving the comprehensive technology ecosystem DHS knows today. Our understanding of your applications, infrastructure, rules, programs, operations, and culture allows us to bring collaborative strategies, innovative solutions, and digital integration. We are excited for the opportunity to continue working with you.

Our qualifications to successfully provide these scopes of services start with our work serving Allegheny County. We understand the impact that DHS has on Allegheny's most vulnerable residents at critical points in their lives. We see first-hand how critical it is for the 25+ applications DHS administers to operate without disruption for the 1,300+ daily application users who service over 200,000 Allegheny County residents. Just one example illustrating the importance of DHS's technology ecosystem is the KIDS application, which enables the Office of Children, Youth and Families (CYF) to render critical services, such as

intervening to protect children from the risk of abuse. In such cases, system downtime could result in catastrophic outcomes for those who can't protect themselves. Our experienced team, who has developed trust with you, is focused on and committed to supporting DHS in serving Allegheny's most vulnerable populations. What matters to you matters to us. Our team routinely comes together to prioritize and align on how to best serve you based on our experience with clients who have overcome similar obstacles. Our Allegheny County Strategic Plan documents our guiding principle to always doing the right thing for Allegheny.

The following figure highlights the value we bring to DHS in providing IT and preservices that meet and exceed your requirements.

Figure 1. Deloitte's Experience Meets and Exceeds DHS's IT and Professional Service Requirements to Accomplish Your Goals.

Over 49 states and 65 local government agencies have teamed with Deloitte to successfully develop and support digital solutions, deliver IT security and privacy services, and provide PMO support for some of their most complex human services IT needs. Our national experience and 20+ year partnership with DHS enable us to . Our team is ready on Day One to seamlessly continue progressing your priorities, saving you transition hours that we put towards progressing DHS's vision. The figure below highlights some of our national experiences in Digital Solution Delivery, Digital Solution Support, PMO Support, and IT Security and Privacy Support:

Figure 2. Our National HHS Experience Brings Value to DHS and Demonstrates Confidence in Delivery of Technology Services.

2022

Unmatched Health and Human Services (HHS) Experience Deloitte has delivered, maintained, operated, and improved over 500 national HHS IT systems in the last decade, helping agencies to deliver timely, accurate benefits and access to care for over 40 million individuals and families. Our HHS practice is standing up new solutions based on client needs across the nation. With the backing of our 45 years of national HHS experience, we can П The team Figure 3. We Have a Unique Combination of Experience that Enables Us to Meet Your Requirements. **Experienced Team that Delivers** llowing figure. In th Deloitte brings the The figure below highlights our leadership team, which consistently delivers and maintains numerous end-toend solutions, brings strong attention to detail, and achieves impactful business outcomes within budget and on time. Figure 4. Our Commitment to DHS Means We Use the Resources of Our Global Organization for Your Benefit. IT Capabilities and Capacity that Scale Deloitte is a proven vendor with an extensive track record of delivering for you and other state and local government clients on complex

enterprise-wide digital and data solutions. We leverage existing products and platforms, custom development, cloud technologies, robotic process automation, open source, digital integrations and transformations, data and analytics design, customer experience, cyber security and privacy, DevOps, artificial intelligence, and machine learning practitioners and concepts, as relevant, to provide Allegheny with solution options and delivery. Our unique resource pool, which has deep technology skills and experience, stems from our experience implementing over 500 HHS IT solutions nationwide over the past decade, using technology options that best fit our clients' individual needs. We leverage of DHS to strategize and deliver end-to-end solutions on various leading platforms, including open-source technologies. Deloitte's enable us to hit the ground running as DHS's needs evolve. We collaborate to find the right technology solution utcomes, while maximizing the return on investment for DHS and supporting DHS's future vision.

Figure 5. We Are a Leader in Global Consulting Services and Bring Experienced Professionals to Deliver the Technology You Need.

Digital 2022 Page 6 Deloitte's Proposal to Allegheny County Department of Human Services For Information Technology (IT) Support and Professional Services

Collaborating with Deloitte means DHS has the flexibility to select the technology option that best achieves its goals without having to separately outsource or acquire additional resources. This provides tremendous benefit to DHS as we understand DHS's need to respond to changes in the ecosystem rapidly and adapt to evolving public health needs in a timely and sometimes expedited fashion. Deloitte, with our



, is well-positioned to meet the shifting demands of this dynamic landscape. We are a "career destination" and recognized as an employer or choice, enabling us to attract qualified candidates and retain top talent. As a result, we rapidly attain qualified team members to support DHS as needs evolve in response to these unprecedented times.

Describe your approach to working with staff at customer host sites and how you ensure effective communication.

We value working collaboratively alongside DHS staff and stakeholders at customer host sites to design and implement your IT solutions. We understand that DHS desires to find a partner that effectively and proactively communicates with DHS staff, keeping you informed of and opportunities, works with your staff to identify designs that meet their needs, and comm

side with DHS staff, has developed a culture that fosters trust and collaboration using



Purposeful Communication Approach

mmunication is based on Thus, our communication occurs as a result of following host sites, we use formal communication methods like formally keep track of key project information. When designing systems, we use communication around system design.

Following this communication approach with DHS, we have collectively delivered tangible results. Deloitte and borated,

with stakeholders from different host sites, both virtually and in some cases in person, to deliver some of the
. Implementations at this speed require accurate and timely communications and the ERAP, CHIRP, and OYPR
of the tangible results achieved through a structured communication approach.

Figure 7. Deloitte is Committed to DHS's Success in Serving Our Neighbors in Allegheny County through Robust Technology Solutions.

We understand that local presence is not currently a requirement for DHS, however, as we have seen through the pandemic, circumstances can change radically and quickly. As unforeseen issues arise, they may require immediate resolution that benefits from side-by-side collaboration. This can include situations where with resources knowledgeabl

Transparent and Effective Communications

We continue to nurture a culture of transparency, sincere relationships, and an unwavering focus on your success. Our team emphasizes communicating early and effectively. This approach keeps DHS informed and allows for proactive resolution, as opposed to reactive responses. We have worked with DHS to develop active communication practices to keep you informed about project and system performance. This effort includes

together to establish the communication approach across aspects of project planning, execution, and support to minimize risks the adapted to use more automated tools like , embracing, and employing across aspects of project planning, execution, and support to minimize risks the adapted to use more automated tools like to

increase communication across projects and systems, increase transparency, and enhance communication channels.

Deloitte.

Budget (30 points possible)

Your response to this section must not to exceed 5 pages.

1. Provide a line-item detailed budget for implementing and sustaining the Contract Services for the categories of services to which you are applying.

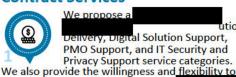
Deloitte is committed to providing world class consulting services to DHS on behalf of the residents of Allegheny County at competitive market rates. Our combined bid for Digital Solution Delivery (DSD), Digital Solution Support (DSS), Project Management Office (PMO) Support, and IT Security and Privacy Support (ITSPS), offers a comprehensive and coordinated set of services that you can depend on to eep your critical IT solutions up and running. We perform these services the Delivery, Su priorities and needs. We have chosen to bid on all four service categories to Designing, building, implementing, and mail

In addition, as the software industry and DHS head toward implementing as a baseline instead of an option, there is an increase in the dependencies between the teams that produce software and the one that supports it. The Solution Delivery and Support teams collaborate to reduce IT waste and deliver value through faster development, less overhead, and improved quality. The PMO brings it together while Security and Privacy services must be seamlessly incorporated to enable threat modeling and selection of secure tools and frameworks for development.

In line with your goal of reduced Total Cost of Ownership and focus on continuous improvement efforts, our budget section below describes components for implementing and sustaining Contract Services and is organized into the following four sections: 1. Detailed Budget for Implementing and Sustaining the Contract Services, 2. Access to Our Global Talent to Maximize your Budget Use, 3. Our Investment in DHS, and 4. Reduction in Costs.

Detailed Budget for Implementing and Sustaining the **Contract Services**

ution



engage in conversation and explore

Figure 8. Deloitte's Approach for Delivering DHS's Service Categories.

For example, we were successful as part of the initial uncertainty with COVID in 2020, in adapting ral agencies, policy makers, and budget makers that resulted in team changes helping DHS control spend. Similar benefits were apparent during project delivery as we were able to flex our staff to work on initiatives that became higher priority.

, we engage with you to determine a scope of work that is beneficial to be done in a If Allegheny County chooses to explore . We have already applied this approach to a limited number of initiatives and services here in Allegheny County and agree to evaluate their success and feasibility for the future.

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Deloitte's Proposal to	
Allegheny County Department of Human Services	
For Information Technology (IT) Support and Professional Services	
After reviewing the categories of service in the RFP and associated activities, we us knowledge of Allegheny County and our extensive portfolio of national HHS clients determine an approximate allocation of budget funds across the requested services shown in Figure 9. Per the RFP and subsequent Q&A, we understand that DHS has a annual budget of approximately \$10-\$15M for this project. Based on previous DHS planning and actual spending trends, this table provides a repres percental based line-item budget for the categories of services. The actual	to s, as an annual ge-

to deliver the work to complete the estimation for work

Access to Our Global Talent to Maximize Your Budget Use

As our client, you have access to our Global Talent pool of professionals, which results in access to resources with skills in both the latest, as well a

cy, technologies. We work across , which is incredibly important in

e resolved to get IT applications back on-line. Given our breadth, depth, and number of skilled resources, our Deloitte Allegheny Team is able to access these resources in a timely manner, which benefits the County because you have to the technical skills you need, when you need them, so you are prepared to

. Regardless of the initiative you prioritize, this access to skilled staff results in initiatives being completed with g those two benchmarks are reflective of the Deloitte team strength.

Using current and historical metrics of staffing deployed at DHS and our other HHS requested tasks and requirements in each category of service based on the RFP. Ar categories is included below (see Figure 10). Note that each role has the associated f roles required to fulfill the for the four requested service

reflect the access to our . Not only do we have access to breadth and depth of technical capabilities, but we also we use for a resource on an initiative are determined based on The

needed to deliver on a specific project's scope and requirements. As part of the annual planning process, we work he right combination of resources to that align with the budget, scope, and time.

Proposed roles and to meet your objectives for the service categories requested in the RFP.

Role Name	Role Name
Digital Program Director	DevOps Lead
Digital Program Manager	DevOps Architect
Digital Program Lead	DevOps Engineer
Digital Product Lead	Cybersecurity Program Manager
Digital Solution Analyst	Cybersecurity and Privacy Lead
PMO Analyst	Cybersecurity and Privacy Specialist
Human Centered Design Specialist	Cybersecurity Engineer
Digital UI/UX Designer	Automation Engineer (RPA)
Digital Web Developer	Data Scientist (ML/AI/NLP)
Digital Solution Designer	Data Engineer
Open Source/Full-Stack Engineer	Digital Integration Engineer
Digital Solution Engineer	Data Visualization Engineer
Database Administrator	Data Analyst/Reporting Engineer
Cloud Application Architect	Digital Platform (Salesforce) Configuration Specialist
Cloud Engineer	Digital Platform (Salesforce) Engineer
Cloud Infrastructure Engineer	Digital Platform (Salesforce) Architect
QA Lead	QA Performance Tester
QA Automation Engineer	QA Software Tester

Figure 10.

Although above are for the roles to fulfill the services you

We acknowledge that proposers must be willing to comply with DHS' contracting terms. We are proud of our long history of serving DHS and are committed al contract terms and approach to the work. As part of that process, we look forward to of the contract terms and conditions, as applied to the work as awarded.

Our Investment in DHS



In addition to the direct budget efficiencies of our competitive global staffing rates, the Deloitte Allegheny Team brings additional, tangible, value-added benefits to the County. We understand that you are seeking a vendor that can manage your IT portfolio, continuously improve the solutions within that portfolio, deliver with quality, and support DHS by introducing new innovative solutions. In support of these goals, we commit additional services and supports as part of our commitment to you:



Reduction in Costs



As fellow taxpayers, we understand the need to make responsible spending decisions that drive tangible benefits for users and support of services to residents. Over the past five years, Deloitte has introduced

that allow us to control the escalating costs of IT services. Minimizing the cost escalation of maintenance and operations

Moving forward, we continue to optimize our deployment, testing, and monitoring processes, further cutting maintenance costs, while improving

2. Provide a budget narrative that clearly explains and justifies all line items in the proposed line-item budget.

As you continue to expand your digital footprint and drive innovative solutions to serve the people of Allegheny County, we serve you by utilizing the advantages that Deloitte has to offer to maximize your return on investment, while accomplishing your vision.

To maximize the value for Allegheny County, and meet your objectives and vision as detailed in the RFP, our budget narrative is organized as follows:

1) In the previous section we provided a line-item budget in Figure 9 That line-item budget



2) In Figure 12 below, our budget narrative describes our understanding of the high-level activities required to complete the requested services that fall within the approved budget.

3) It is imperative that the resources delivering the services described in Figure 9 have the pvides the capabilities of our team, so you can have confidence you are

Staffing Approach and Experienced Global Team

Our proposed service. We an

provides a comprehensive set of roles and experience levels that deliver on the four requested categories of taffing needs to vary over time and with each initiative, thus we structured our budget to provide DHS the

Our team is started with professionals who attend trainings to maintain and enhance their capabilities as consulting and technology professionals. We augment our team with subcontractors when necessary. We make a good faith effort to assist the County in meeting your goals with Minority, Women or Disadvantaged Business Enterprises and Veteran Owned Small Businesses.

Figure 12 below is a high-level description of the activities required to complete the services in each category (additional details about the exact activities that are performed for these Categories of Service can be found in the corresponding sections of the RFP response).



Digital

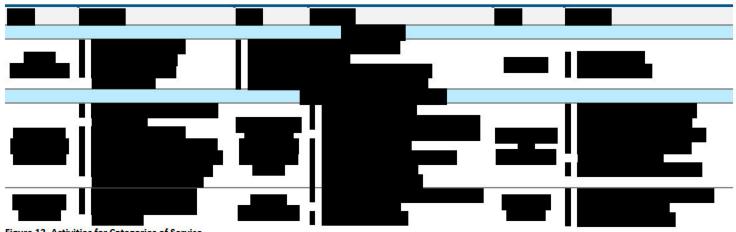


Figure 12. Activities for Categories of Service.

we have provided a representative sample of specific individuals Role Representative Staff, # of Years of Representative Role Representative Representative Staff, # of years of HHS, ACDHS, and IT Experience and Staff Member Staff Member HHS, ACDHS, and IT Experience and **Relevant Certifications Relevant Certifications**

Figure 13. Required Staff Experiences.

I. Digital Solution Delivery (35 points possible)

Your response to this section must not exceed 10 pages.

 Describe your plan to provide DHS with Digital Solution Delivery services, including how you would support the discovery of user and business needs and then design, build/configure, test and ultimately deploy impactful digital human service solutions. Include examples of similar services or projects your organization has provided in the past.

Allegheny County Department of Human Services (DHS) is celebrated for its unrelenting focus on continual improvement and finding new and innovative ways to achieve its mission to serve Allegheny County residents. Our team has had the privilege of working side-by-side with DHS staff since 1999 and understands that DHS needs a flexible and nimble approach to Digital Solution Delivery that proactively positions DHS to anticipate and meet changing needs. Our plan is designed to give DHS that capability and is focused on supporting its workforce and partners in their mission to provide essential services to the vulnerable population of Allegheny County.

The cornersto by to providing DHS with services is the are intrinsic to how we deliver impa to have a puickly. Since 2016, the Deloitte Team has had the privilege of working with DHS to design fine-tune and roll out the leverage the powerful tenets of to leverage the powerful tenets of the last the service of the last the last the service of the last the last the service of the last the service of the last the service of the last the last the service of the last the last the last the service of the last the last the last the last the service of the last t

Older Youth Pandemic Relief, ERAP and CHIRP, is a testament to DHS's success. We have





Our team is proud to have played a critical role in that transformation and is

DHS write its next chapter of innovation in Digital Solution Delivery and create an
equitable and inclusive community for the residents of Allegheny County.

DHS provides a valuable lifeline to many in crisis or at risk. DHS's focuses on "no wrong door" for seeking support, increasing access to meaningful services, creating opportunities for reaching self-sufficiency, and offering tailored services requires creative ways to design and develop digola is to build on the successes of the technology modernization and remain and technology modernization and service equity.

DHS's goals, its people, and its principles of inclusion and service equity.

The diagram and sections below describe our plan to provide DHS with Digital Solution Delivery, the tasks, Deloitte Differentiators, and the benefits to DHS.

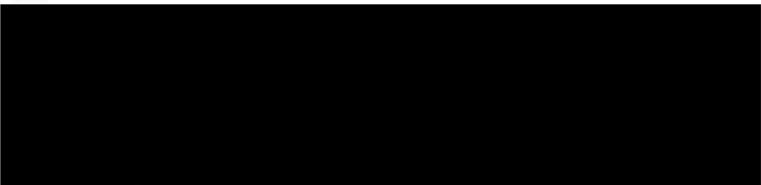
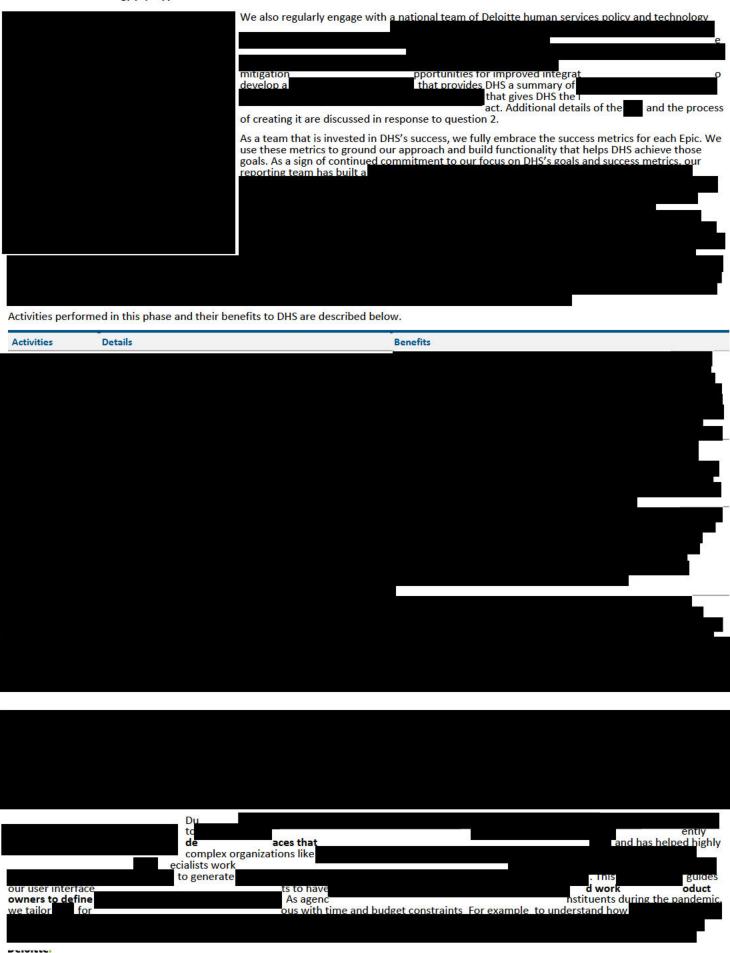
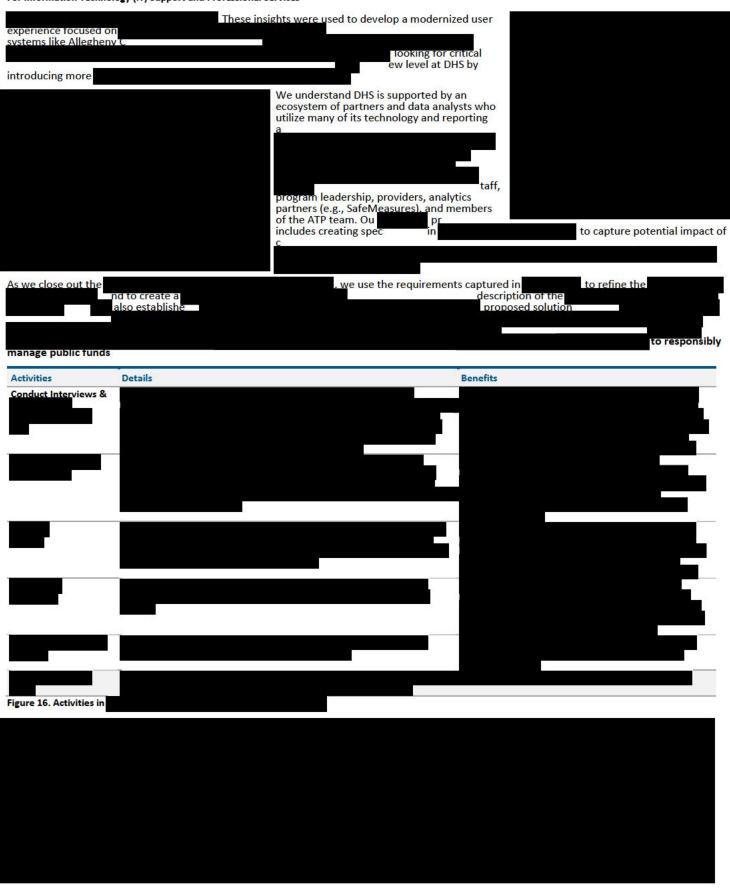
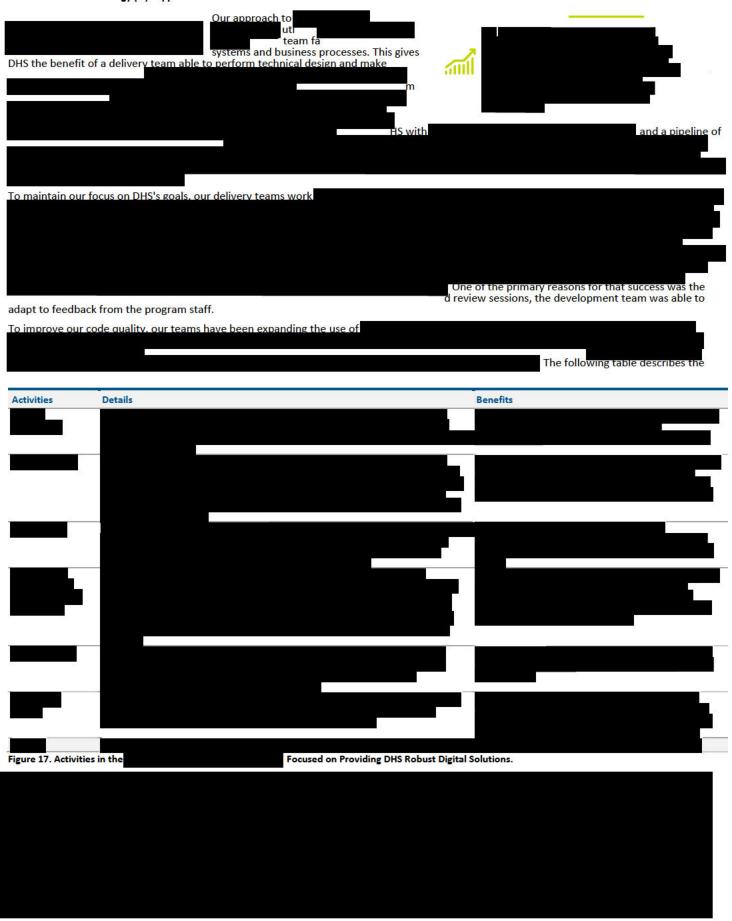


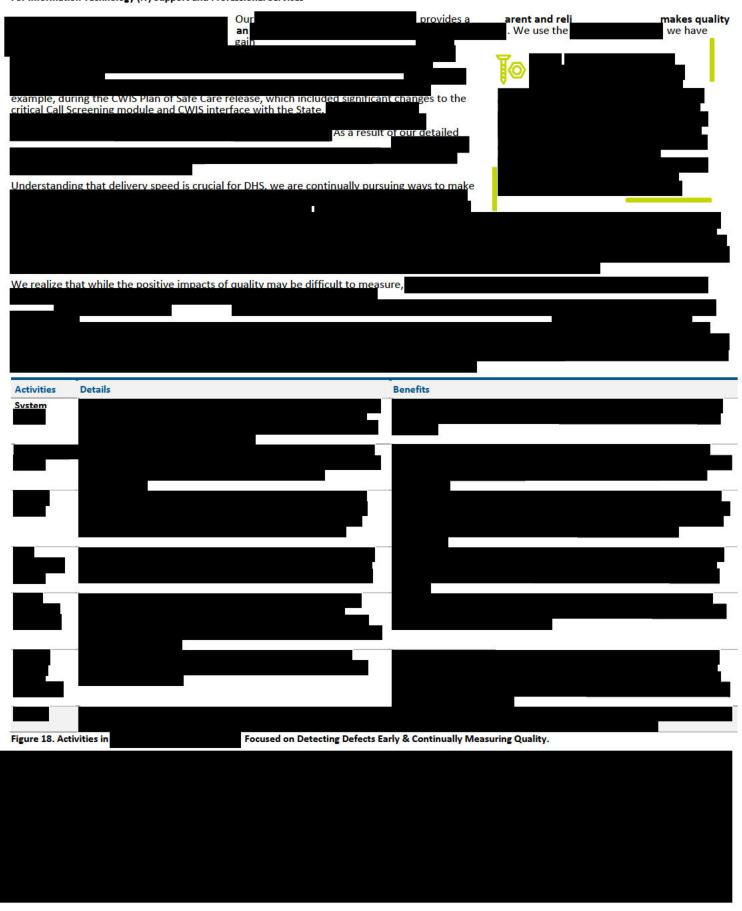
Figure 14. is Designed to Provide Quick Results Incrementally Through an Integrated and Closely Coordinated Agile Approach.

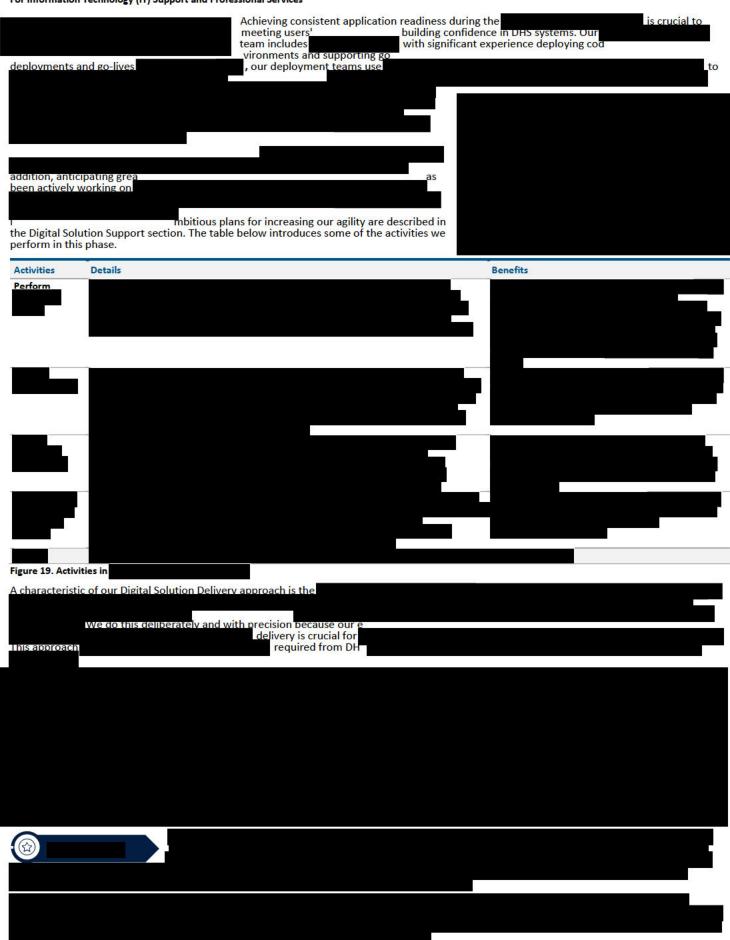












We thrive in an environment where honest discussions like this occur regularly, and our teams welcome the opportunity to get feedback while sharing ideas for improvement candidly. As part of our continued commitment to providing DHS the best in service delivery, we look forward to continuing and growing our culture of growing together as high-performing teams and increasing DHS's ability to deliver targeted services to Allegheny County residents.

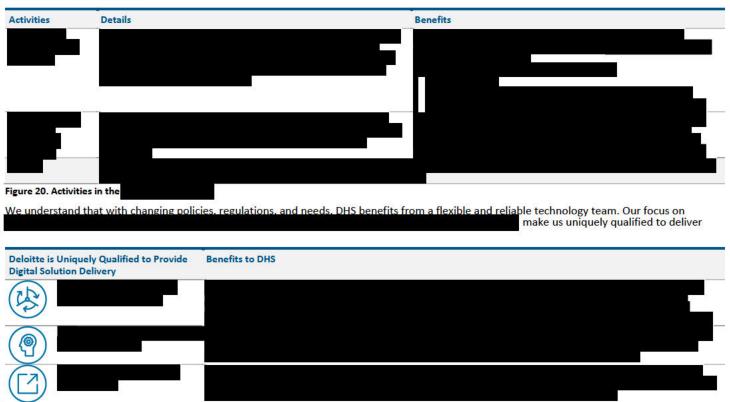
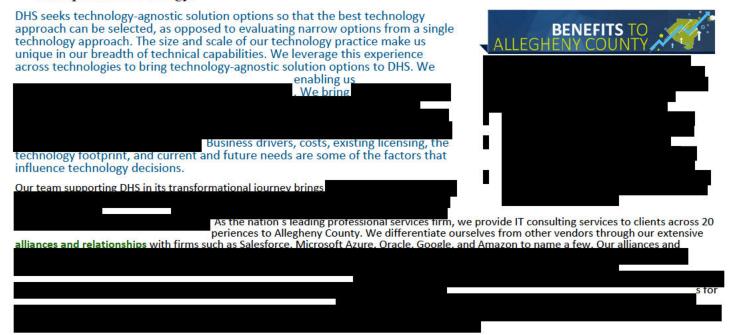
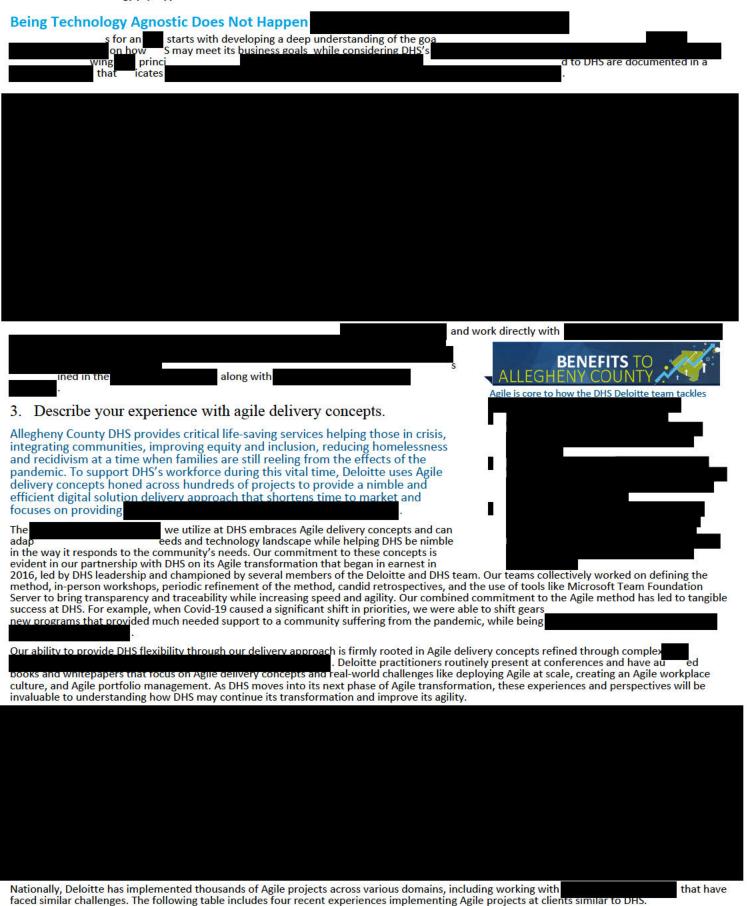


Figure 21. Deloitte is Uniquely Qualified to Provide Digital Solution Delivery at DHS.

Describe how you will ensure that you are technology agnostic while working on Digital Solution Delivery services for DHS, such that multiple solutions could be considered and delivered independent of a single and specific technology.







The following table lists some of the Agile resources that Deloitte brings to Allegheny County to support the continuous improvement of the DHS's Agile method.



Figure 26. How Deloitte Consistently Supports and Enhances the Work We Do with Agile Clients.

4. Provide your ideas for ways Digital Solution Delivery might enable DHS to become more innovative and better impact the public we serve.

Human Services are going through a period of profound change across the country. As the pandemic evolves, communities are grappling with new realities of living in an increasingly virtual world, where escalating substance abuse issues, mental health episodes, and violent crime have left many neighborhoods looking for answers. DHS has a vital role in building back communities that have fallen behind and helping families get back on their feet. To help meet this goal, our ambition is to provide bold, innovative thinking that builds on DHS's strengths and helps DHS become more innovative with an even bigger impact on the people it serves.

DHS thrives in a cultu wideas are welcomed.

As a global firm, our scale and size give us the opportunity to anticipate change and invest in innovations that benefit our clients.



The project team at Deloitte taps into these assets and utilizes a network of We bring that energy and entrepreneurship into DHS through investments and mentorship provided by Deloitte Freedom to innovate is essential for continues its rapid evolution and arti As technology per-automation. The table below discusses a few of the ideas we look forward to showcasing to help DHS achieve rom Digital Solution Delivery.

Digital

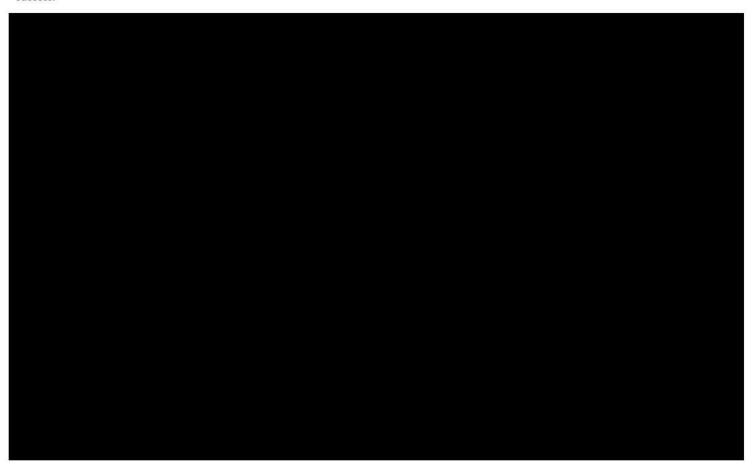
II. Digital Solution Support (30 points possible)

Your response to this section must not to exceed 10 pages.

- Describe your plan to provide DHS with Digital Solution Support services, and include examples of similar services or projects your organization has provided in the past in the following areas:
 - a. IT operations tasks such as monitoring and maintaining technical infrastructure and operational batches, including configuration management tasks, code and change migrations and deployment between different environments
 - b. Supporting and extending DHS's automated regression testing suite
 - c. Providing end-user support
 - d. Providing defect resolution services, including data fixes as a type of resolution
 - e. Providing reporting support



The following figure illustrates our plan for Digital Solution Support: the national experience we bring, the RFP-requested services we provide, the tools we utilize, the experience we draw on from 40+ HHS engagements nationwide, and how these come together to drive solution support success.



What Makes Our DHS Solution Support Plan Valuable to DHS

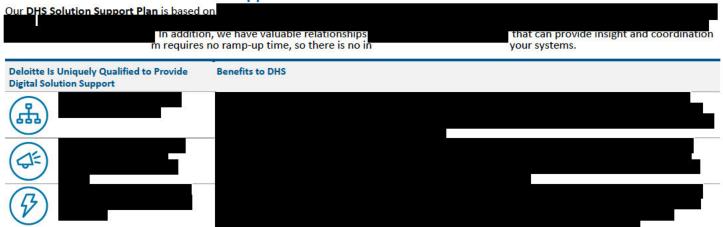
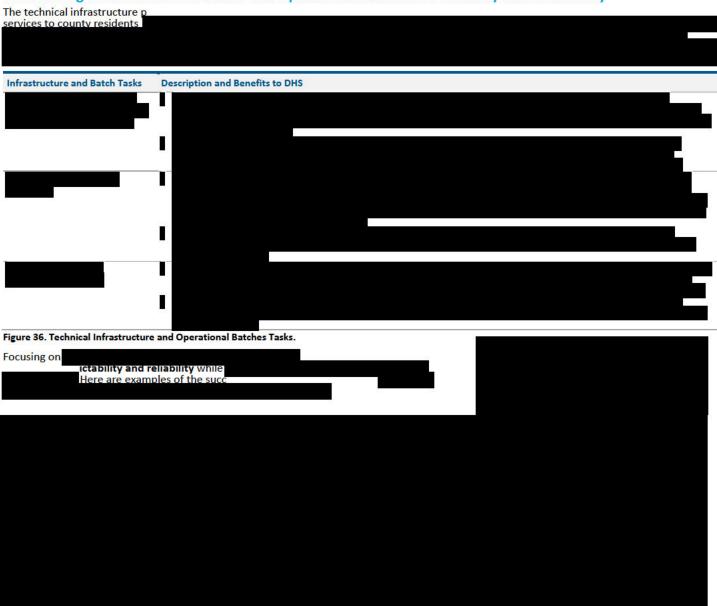


Figure 33. Features and Benefits of Our Digital Solution Support Plan.

DHS is at the forefront of using digital technologies to support its workforce and constituents, which has enabled it to create a meaningful digital footprint that consists of the following: -we've worked alongside your teams since 1999 to architect As a result, DHS has confidence in its systems and knows they are up and running so DHS and provider staff can do their jobs. The following subsections explain how we leverage our knowledge to perform solution support, including our plan for delivering Digital Solution Support services, with examples of how we have supported your success and how we can help you move solution support into the future. 1.a IT Operations Tasks Our plan for conducting IT operations tasks is built on With these services, we meet the solution support requirements in the RFP: monitoring and maintaining onal batches, including configuration management tasks, code and change migrations, and deployment between different environments. Applications Up and Running Proactive DHS staff, other end users, and residents rely on system availability, performance, and accuracy of IT solutions. While we understand that issues inevitably occur in large IT ecosystems, it is crucial to methods. Here are elements of our Monitoring Plan: **Monitoring Tasks Description and Benefits to DHS** Figure 35. Monitoring Tasks. Working with DHS, we have reduced have reduced the time it takes to resolve incidents by up to 50 percent, and we have

Maintaining Technical Infrastructure and Operational Batches for Accuracy and Availability



Our Configuration Management Approach Supports Flexible and High-Quality Agile Development

Configuration management enables DHS to maintain consistency of application performance and availability while coordinating deployment activities for enhancements and upgrades. Since DHS applications support multiple user groups, they require cohesive configuration management from DEV, SIT, UAT, and TFP to safely deploy with limited disruptions to the business. Further, to improve configuration management, we have

taster cadence and more Agile approach for monthly implementation of new features to meet business needs rather than a Waterfall-focused approach that requires infrastructure to be blocked off for specific releases. Here are some elements of our configuration management and deployment plan:

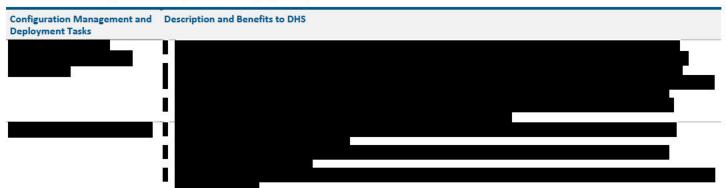
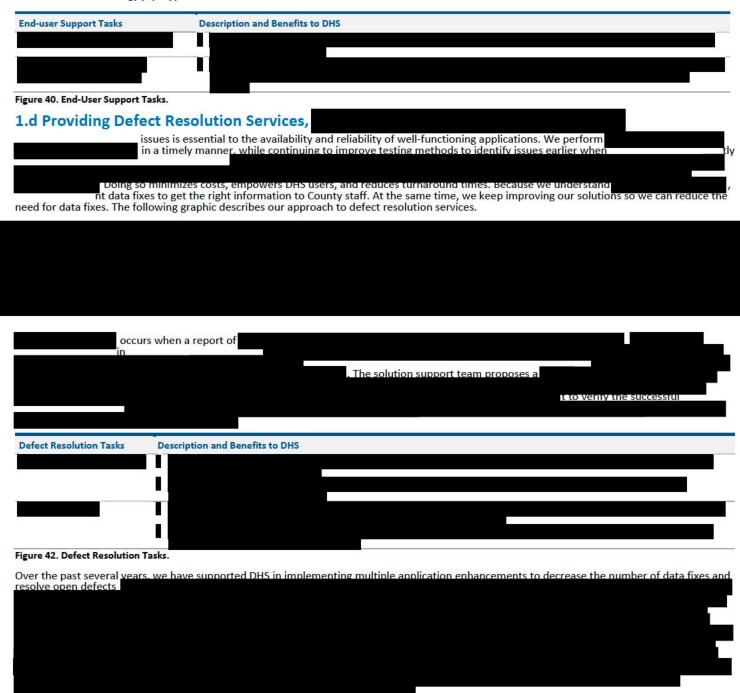
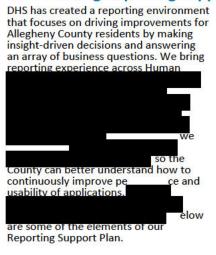


Figure 38. Configuration Management and Deployment Tasks.

Deloitte's Proposal to



1.e Providing Reporting Support



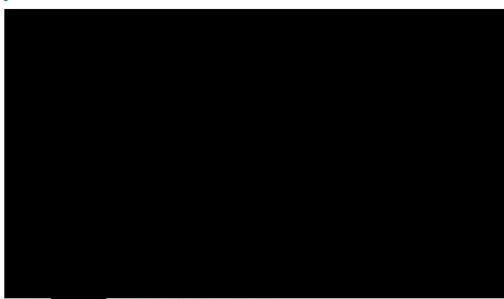
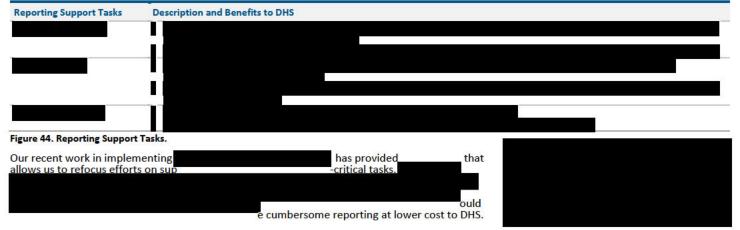


Figure 43. to Improve Performance and Usability.







Digital

2022



Figure 45. Deloitte's Experience and Impacts Delivering Digital Solution Support Projects of Similar Scope and Complexity.

Provide your ideas for ways Digital Solution Support might enable DHS to become more innovative and better impact the public we serve.

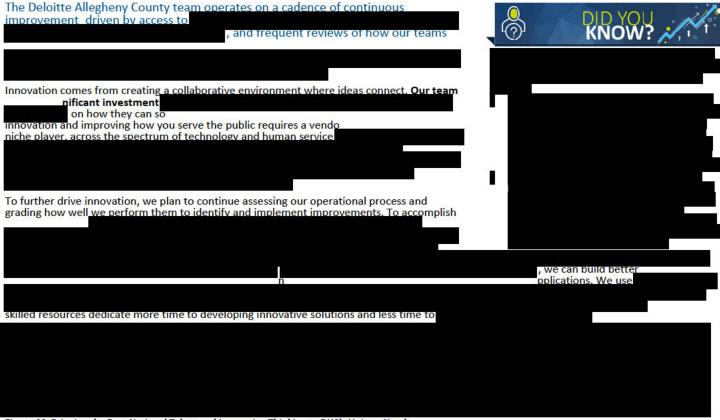


Figure 46. Bringing the Best National Talent and Innovative Thinking to DHS's Unique Needs.

ovative methods and technologies that make operations means more time for DHS staff to focus on innovation w to re reliable applications and user experiences. We see these innovations as opportunities within reach that enable us to better serve DHS in the future.

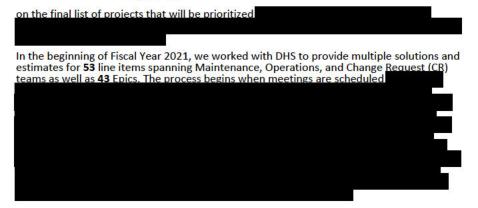


III. PMO Support (20 points possible)

Your response to this section must not to exceed 5 pages.

 Describe your plan to partner with DHS to provide PMO Support services, including how you would consider DHS's priorities, objectives, the public we serve and possible funding constraints in your service delivery. Provide examples of similar services or projects your organization has provided in the past.

Allegheny County DHS has a diverse group of programs and services providing critical human services to the public and building trust in the community. DHS requires an informed and collaborative vendor to provide the appropriate project management services to achieve your business goals. To be effective PMO support services integrate with so that communicating efficiently, resulting in IT solutions delivered with high quality. PMO support services must be scalable and flexible to meet IT needs driven by mandate, rule, or public health emergency. Project management services are most effective when managers are equipped with detailed knowledge of what they are managing. In the case of managing DHS's IT solutions that . DHS o the planning and PMO processes. As we describe in this section, through our 20 years with DHS, we have taken these inputs into account as we have supported the County in finding the right IT solution, delivered on time, with high quality and reasonable costs. We have proposed on all four service categories, as having Deloitte work across the categories We are proud of the work we have done with you to establish effective yet flexible DHS PMO support approaches. We collectively evolved the DHS thod to be more transparent and agile, and we have actively helped DHS manage costs . Over the past 5 years, our PMO Support team has managed the planning, estimation, We partner with DHS to plan your projects by considering your Upon receiving the document, we work with DHS to We are uniquely qualified to provide this input because our PIMO team Once we understand These proposed solutions meet the outlined in the dditional objectives discussed in follow-up meetings, the priorit ects a solution and approach, we work with you to integrate When adding a project, we work with you to consider the From a budget perspective, we understand that budgets are limited. We propose solution options requires a vendor that can quickly propose solutions, with accurate estimates on time and schedule, across many initiatives es the list of requested projects, as well as the assoc ws the process described above and works with the decides

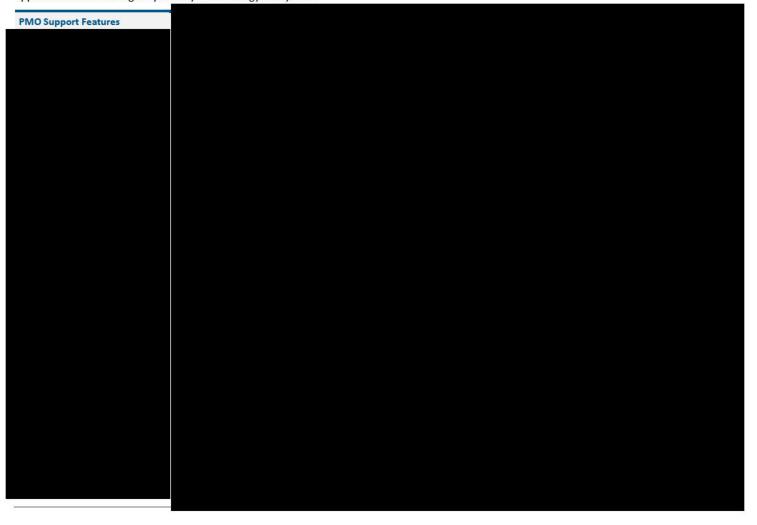




Our PMO Support Approach is Focused on Delivering DHS Priorities

Our DHS PMO approach is described in Figure 53 below. The plan and tools we use are proven to be scalable and flexible, helping to achieve DHS's needs quickly and within budget.

Below is a table of the key features of our PMO Support process, which we follow as we work with DHS to scope, schedule, deliver, and maintain applications across Allegheny County's technology ecosystem.



Digital

PMO Support Features

Continuous Process Improvement

Provide flexibility

Benefits to DHS

Figure 54. PMO Support Features.

Commitment to DHS's Future Success

What matters to you matters to us. Our PMO routinely brings the entire team together to prioritize and align on how to best serve you based on our experience with clients who have overcome similar obst

articulates

HS. We enable you to measure your human services investments, outcomes, and provider relationships; invest in those with the most value; and make the biggest impact to residents. Our PMO guides the tea

to

Describe the ongoing quality and financial reports you will provide to DHS as part of an effort to monitor your overall PMO Support performance.

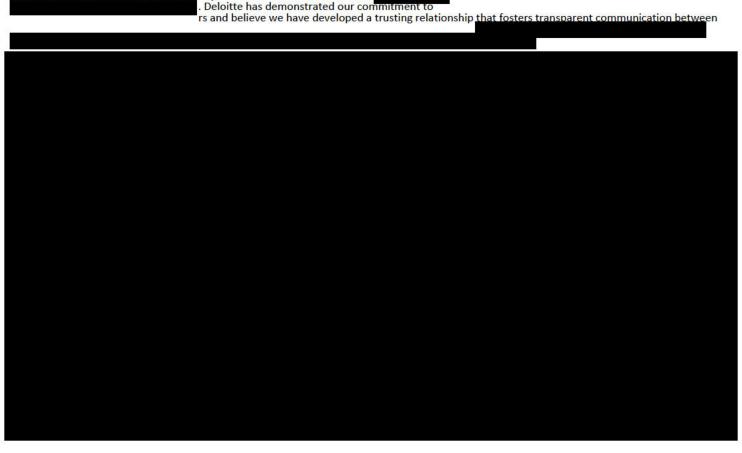
DHS has many projects in flight at a given time, and each requires ongoing, transparent quality and financial monitoring so adjustments can be made, if needed,

Further, we are adaptive to future changes or additional reporting needs, as we evolve alongside Allegheny County.

Quality Reports Drive Continuous Improvement

We provide various avenues to facilitate communication with DHS, with a clear focus on promoting transparency and strengthening quality and reliability. Transparency are seasy to claim but harder to deliver. Transparent communication is built on

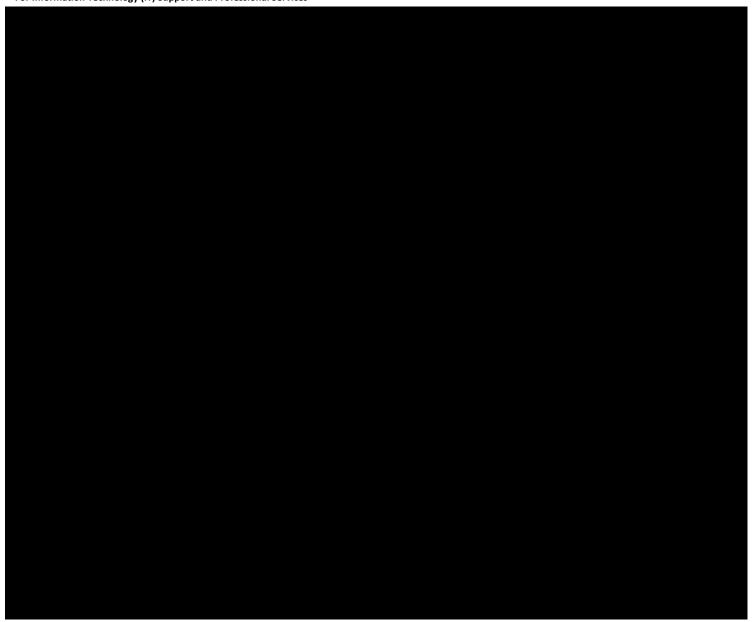




Digital

Transparent Financial Reporting Gives DHS Insights to Manage IT Spend The continuous monitoring helps this prioritize and evolve ongoing projects to better align with We are committed to transparent reporting and adjusting projects when requested by DHS. We 3. Provide your ideas for ways PMO support could enable DHS to become more innovative and better impact the public we serve. Our PMO Support team is uniquely positioned to act as an integrator across the service categories and DHS to coordinate innovation activities, bringing in Our PMO Support team provides and executes the processes to track and encourage innovation and business metrics and outcomes to evaluate their feasibility.	Deloitte's Proposal to Allegheny County Department of Human Services For Information Technology (IT) Support and Professional Services
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The following table discusses some of our ideas that would enable DHS to become more innovative, with even greater support to the public.	The following table discusses some of our ideas that would enable DHS to become more innovative, with even greater support to the public.

Digital



IV. IT Security and Privacy Support (20 points possible)

Your response to this section must not to exceed 5 pages.

Describe your plan to provide DHS with IT Security and Privacy Support services. Include how you would
analyze and provide recommendations on the design for IT and systems security, as well as how you would
assist with security remediation efforts and compliance with HIPAA security regulations. Give examples of
similar services or projects your organization has provided in the past.

DHS collects, transfers, stores, and processes several thousand records of data daily. This data consists of a wide variety of resident, business, and healthcare information and is leveraged by various applications that support critical DHS programs. We understand that DHS is required to maintain compliance with federal and state regulatory agencies, including Health Insurance Portability and Accountability Act (HIPAA), Centers for Medicare & Medicaid Services (CMS), and Social Security Administration (SSA), and is seeking continuous support to evaluate, build, and operate IT and systems security. Through our national cyber experience and working alongside DHS, we know the threat landscape is rapidly evolving and there is an increasing focus on implementation and remediation efforts to maintain compliance with HIPAA and other applicable security regulations. As a global leader in cybersecurity consulting, Deloitte is qualified to help DHS respond to evolving cyber threats in a "cyber everywhere" reality. Our cyber practice manages



Deloitte's Plan to Provide DHS with IT Security and Privacy Support Services

In today's world, the timing of the next hack, intrusion, or breach is unknown. If one occurs, it is critical to respond immediately, have confidence in the response, and mitigate future damage. Given DHS's current and future modernization efforts to make digital solutions more accessible to

effectively at many Human Services agencies and in support of other local, state, and federal agencies.

Our plan allows DHS to procure the required IT Security and Privacy Support Services

ity vendor with the required breadth

of experience and depth of resources—DHS has the ease and confidence of being able to access world-class security services when needed.

The following table illustrates the IT Security and Privacy Support services and our execution plan. We then map those services to direct benefits to DHS as they relate to IT and systems security design, remediation efforts, data privacy, and compliance.

Security & Action Plan for Execution
Privacy Tasks

Benefits to DHS



Figure 64. Tasks and Action Plan for IT Security and Privacy Support Services.



What Makes our IT Security and Privacy Support Plan Valuable to DHS

Our Cyber Risk Services practice helps organizations become more trustworthy, resilient, and secure through proactive management of cyber risks by using proven methodologies and robust processes. We achieve success in the marketplace by providing these services to over 39 states and local HHS clients and federal agencies.

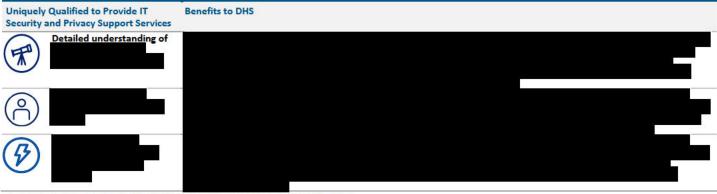


Figure 65. Features and Benefits of Our IT Security and Privacy Support Services.

In summary, through our experience delivering IT Security and Privacy Support services, we are committed to providing enhanced governance, strategy, and resilient infrastructure innovation as well as to helping DHS in stay ahead of threats in the ever-changing security landscape.

Our National, Proven Experience Delivering IT Security and Privacy Services



Our work within the public sector, in combination with our extensive HHS experience, positions us to provide DHS with robust, tried-and-true solutions that generate substantial impact for the residents served. To highlight our experience in IT Security and Privacy Support services, the below table includes recent examples of where Deloitte has achieved success for similar clients.

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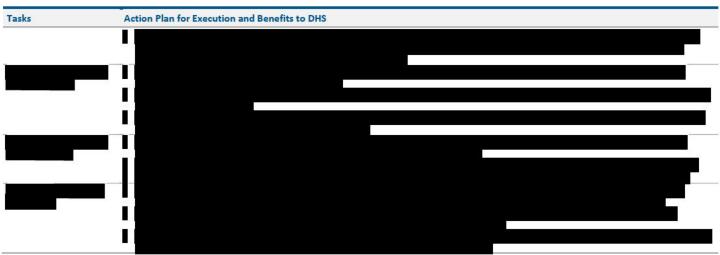


Figure 69. Tasks and Action Plan for Protecting DHS's Diverse and Interconnected Systems.

Provide your ideas for ways IT Security and Privacy Support could enable DHS to become more innovative and better impact the public we serve.

Our IT Security and Privacy support services enable DHS to be increasingly innovative in positively impacting Allegheny County residents. We explore

profile of DHS initiatives and activities.

The following table outlines innovation concepts and methods that can enhance a robust cybersecurity posture. They can also make processes less manual and more efficient and secure:

Additionally, these services lower the overall information risk