Department of Equity and Inclusion VIRTUAL OPEN HOUSE Thursday, September 29, 2022, 2:30-4:30 PM

The mission of the Department of Equity and Inclusion is to build the capacity of MWDBE certified businesses, monitor contracts to ensure compliance with Allegheny County goals, and provide outreach and technical assistant to the business community.

Questions may be added to the Q&A window throughout the session

Please keep microphones on mute, unless presenting, as a courtesy to all participants



DEI Staff Members

Damian Wiles – Deputy Director Matthew Costello – Office Manager Melodye Martin – Contract Compliance Specialist Sheldon Reynolds – Certification Analyst Kayla Dolby – Certification Analyst Erin Johnson – Office Clerk Toi White – Temporary Admin Assistant Southwestern PA Commission Steve Meredith

SPC's Economic Development Programs

Designed to help southwestern Pennsylvania's small businesses start, grow, and prosper



Partnership for Regional Economic Performance (PREP)

- Designed to encourage regional coordination in economic development efforts
- Regional EDOs use the funds to provide coordinated business development services.
- Services are designed to strengthen business' ability to compete in the global economy, and encourage business creation

Contact Information:

Jennifer Lasser Director, Workforce & Economic Development jlasser@spcregion.org

Commercial Lending Assistance

• Provides low interest loans for small for-profit businesses, or nonprofits engaged in commercial enterprise

- Loan proceeds can be used to finance Land/Building Purchases Machinery or Equipment Purchases Related working capital loans
- Interest rates are currently between 1% and 4% fixed
- Favorable terms
- No pre-payment penalty

Contact information:

Steve Meredith Manager, Commercial Lending smeredith@spcregion.org

Export Development Program

Has been a part of SPC's suite of economic development services for over 20 years

- Services include:
- Export readiness assessments
- International Market research
- Market entry strategies
- Int'l agent/distributor searches
- Foreign company background checks
- International Trade Event Assistance
- Market access grant application assistance
- Export related technical assistance

COVID-19 Adaptations

Contact information:

Rena Liu-Belshe Manager, Export and International Trade Assistance <u>renabelshe@spcregion.org</u>

Jackie Pacheco International Trade Specialist jpacheco@spcregion.org

Assists small businesses in pursuit of federal, state, and local government contracts

PTAC Program

Services include:

- Registering your business as a government vendor
- Assistance with applying for socio-economic status as an 8(a), Woman-Owned, Veteran-Owned, or HUBZone Small Business
- Market Research
- Bid-Match services
- Solicitation Read-Thru
- Bid-Proofreading



Contact information:

Faith Collins

Manager, Government Contract Technical Assistance (PTAC) <u>fcollins@spcregion.org</u>

The Water Resource Center

Mission: The Southwestern Pennsylvania Commission (SPC) Water Resource Center (WRC) will promote regional collaboration on water topics; be a leader in facilitating coordination and education; and provide technical assistance to its member governments.

The Water Resource Center has four mission aligned tasks to undertake for its regional members:

Provide technical assistance to member governments

Serve as a regional information clearinghouse

Facilitate coordination and education

Promote regional collaboration on water topics



Southwestern Pennsylvania Commission Dan Alwine Director, Strategic Initiatives and Policy dalwine@spcregion.org



For more information, please contact: Steve Meredith – <u>smeredith@spcregion.org</u>



PennDOT Mentor Protégé Program (MPP) Holly Douglas



PENNDOT MENTOR PROTÉGÉ PROGRAM (MPP)

HOLLY DOUGLAS

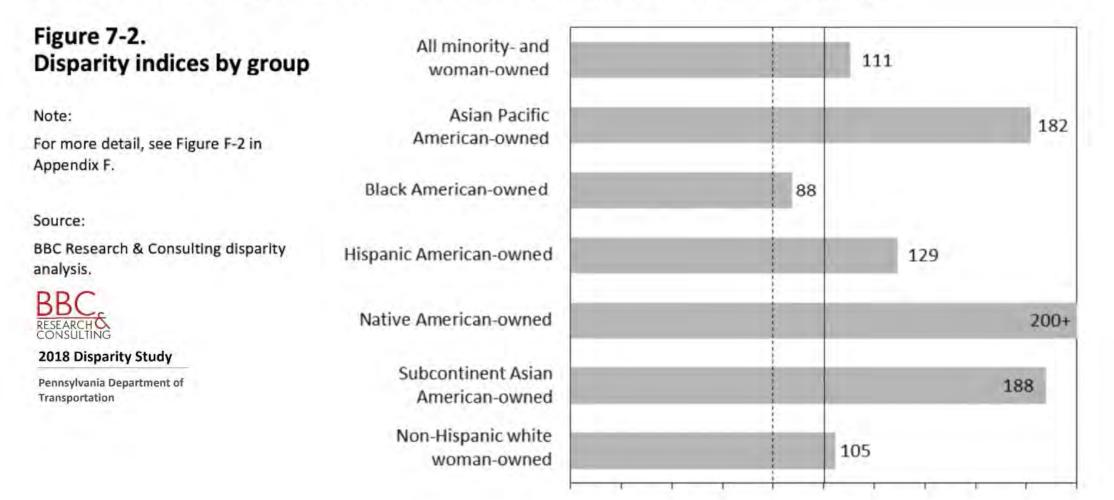
COSMOS TECHNOLOGIES, PENNDOT MPP CONSULTANT

PURPOSE

To promote diverse business inclusion in PennDOT projects by not only providing DBE access to training, networking and business development as well as providing opportunities for small and diverse businesses to gain project experience by partnering with Prime Consultants within the Commonwealth.



Overall. Figure 7-2 presents disparity indices for all relevant prime contracts and subcontracts that PennDOT awarded during the study period. The line down the center of the graph shows a disparity index level of 100, which indicates parity between participation and availability. Disparity indices of less than 100 indicate disparities between participation and availability (i.e., underutilization). For reference, a line is also drawn at a disparity index level of 80, because some courts use 80 as the threshold for what indicates a substantial disparity.



PARTICIPATION



 Any Pennsylvania Unified Certification Program (PA UCP) certified Disadvantaged Business
 Enterprise (DBE) is eligible to participate in the Program as a Protégé. There are no limits
 regarding skill or prior experience.

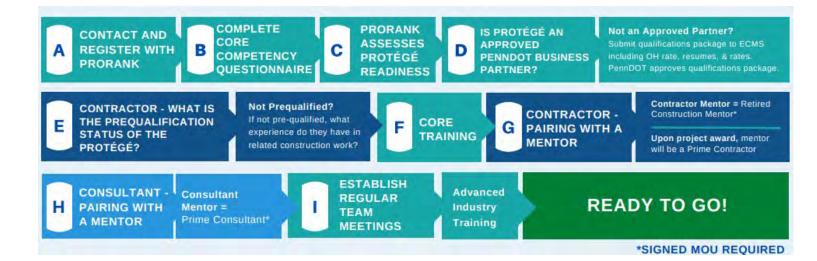
PROGRAM STRUCTURE



CONTRACTOR MENTOR/PROTÉGÉ

	Agree on type of work being sought, geographic area, other factors	WORK AGREEMENT	01
	Establish desired subcontract size and any resource limitations	SET YOUR LIMITATIONS	02
CONTRACTOR TRACT	Review project advertisements for desired work	ADVERTISEMENT PERIOD (VARIES)	03
	Identify potential prime contractors	CONTRACTOR IDENTIFICATION	04
COMPLETE PRORANK IS PROTÉGÉ AN Not an Approved Partner?	Communicate protégé's capabilities to prime	CAPABILITIES	05
A REGISTER WITH PRORANK B CORE QUESTIONNAIRE C ASSESSES READINESS D APPROVED PROTÉGÉ READINESS D APPROVED PENNDOT BUSINESS PARTNER? Submit qualifications package to ECMS including OH rate, resumes, & rates. PennDOT approves qualifications package.	Further communication with potential prime contractors	COMMUNICATION	06
E CONTRACTOR - WHAT IS THE PREQUALIFICATION OTATION OF THE PREQU	Prepare and Submit bid	PREPARE AND SUBMIT	07
E THE PREQUALIFICATION If not pre-qualified, what experience do they have in related construction work? F CORE TRAINING B PAIRING WITH A MENTOR Upon project award, mentor will be a Prime Contractor		BID OPENING	08
H CONSULTANT - PAIRING WITH A MENTOR Consultant* Consultant	Confirm that protégé is listed in low bid Prime's DBE package	PENNDOT AWARDS PROJECT	09
		PRE-CONSTRUCTION MEETINGS	10
*SIGNED MOU REQUIRED		SCHEDULE AND PERFORM WORK	11
	Protégé submits invoice to Prime through ECMS	INVOICE SUBMITTAL	12
	Prime reviews invoice and pays protégé firm	INVOICE REVIEW	13
	Post-completion meeting with Prime with performance evaluation	PERFORMANCE EVALUATION	14
		WORKING WITH RETIRE	
		WORKING WITH PRIME CONTRACTOR FIRM	and the second se

CONSULTANT TRACT



CONC	MENTO		TECE
		IRIPRU	
00110			

01 PLANNED PROJECT*	Project Advertised for an M/P Team
02 PROJECT IS ADVERTISED	After 2 weeks, project is advertised
ADVERTISEMENT PERIOD (2 WEEKS)	Statement of Interest (Proposal)
04 SELECTION PROCESS	One Month or more to make selection
05 WIN?	Notification of Award
LOSS?	 Prime requests de-brief meeting with PennDOT to include protégé. Look for the next planned project
06 SUBMIT TECHNICAL AND PRICE PROPOSAL	
07 CONTRACT	Signed contract by both PennDOT and prime consultant
08 NOTICE TO PROCEED	Formal notice to begin work
09 KICKOFF MEETING	Includes PennDOT, Prime and subconsultants
10 WORK ORDERS	PennDOT issues work orders
M/P WORK AGREEMENT	Mentor/Protégé divide work based on agreed-upon qualifications/division of labor
12 PERFORM WORK	Protégé performs work and submits to prime for QA/QC
13 SUBMITTAL TO PENNDOT	Comments addressed and work is submitted to PennDOT.
14 REVIEW OF WORK	PennDOT reviews and accepts work or asks for revisions
15 INVOICE SUBMITTAL	Protégé submits invoice to Prime through ECMS.
16 INVOICE REVIEW	Prime reviews invoice and pays protégé firm
17 CONSULTANT EVALUATION	Formal consultant evaluation by PennDOT is at completion of work order
18 INCREASED QUALIFICATIONS	Protégé gains increased qualifications.

BENEFITS

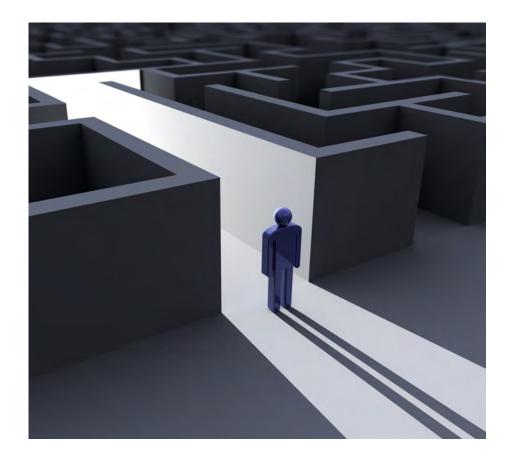
Protege

- Access to DBE Supportive Services
- Opportunities for business development
- Opportunities to build long-term and tested relationships with Prime Consultants
- Opportunities to work with and learn from experienced Commonwealth consultants
- Reimbursement of up to 40 hours of classroom training (not to exceed \$80/hour) plus allowable travel costs

Mentor

- Two percent line item on Project
- MPP work is eligible for the overall project DBE goal
- Opportunity to build relationships with DBE subcontractors

OPPORTUNITIES



PROGRAM IMPROVEMENTS







INCREASING POOL OF MENTORS



QUESTIONS



Axiom Advancement Corporation Matthew Schmale

ADVANCEMENT CORPORATION Your Small Business Lending Solution



Our History

- ➢ Founded in 2016 by Michelle Chenn
- > Axiom is an emerging CDFI intentionally focused on serving businesses in under resourced communities
- > Launched small business grant program during the height of the Covid pandemic
 - > Funded 59 businesses who were ineligible for other local and state covid relief programs

Our Mission

- Committed to serving minority, women-owned and disadvantaged businesses of Allegheny County
 - > Axiom is founded and lead by a black woman
- > Advancing economic development by providing minority and women entrepreneurs with access to capital
 - Small business loans to launch, grow and build sustainable businesses
- Business-specific financial literacy and training

HILLMAN FOUNDATION



The Heinz Endowments

Howard Heinz Endowment Vira I. Heinz Endowment

Axiom Partnerships includes the following:















ADVANCEMENT CORPORATION Your Small Business Lending Solution



In Partnership with

Minority, Women, and Veteran Loan Program

- Short Term Lending- Eligible borrowers can receive funding for public sector contract work being performed in Allegheny County.
 - Maximum Loan amount- \$100,000
 - > Term- One year or length of contract
- > Debt Refinancing- Provides borrowers with high interest debt the opportunity to free business cash flow.
 - Maximum Loan amount- \$15,000
 - Term- Up to 5 years
- > Term Loan- Borrowers can receive funding to expand, purchase equipment, increase working capital.
 - Maximum Loan amount- \$50,000
 - > Term- Up to 10 years
 - > Borrower must commit to creating one new full-time position for every \$35,000 borrowed

(All MWV loans are based on WSJ Prime Rate)

ADVANCEMENT CORPORATION Your Small Business Lending Solution

Our Customers

THE

We fund the following industries:

- Construction/Subcontractors
- Child Care/Learning Centers
- Real Estate/Affordable Housing Ventures
- Salon and Spa's
- Tax and Accounting
- Tech Industry
- Robotics
- Food Industry



Prestige Professional Cleaning

Owner: Angelica Grant

info@presprocleaners.com 412.712.2426



We look forward to expanding our work and improving Allegheny County's small business economy.



4165 Blair Street PITTSBURGH, PA 15207 info@axiompgh.com 412-662-0660 www.axiompgh.com

Follow us on social media!



ProRank Business Solutions Kyron Robinson



https://www.youtube.com/watch?v=CDOKarRVW8s

Questions?

PennDOT Supportive Services ProRank Business Solutions B2G Now Sharon Carter





Allegheny County Compliance and Certification Reporting System



34

Overview

The Allegheny County Compliance and Certification Reporting System is a web-based tool that provides:

- Electronic certification application process
- Online Certification Application and Vendor Management
- Enhanced Public Directory.

The Contract Compliance Reporting System and Disadvantaged Business Enterprise (DBE) Certification is powered by B2Gnow Software



Benefits

- No cost to vendors
- Vendors can manage their own accounts
- Multiple user accounts for each vendor
- Single location for all certifications, contracts, and more
- Substantial time savings
- Increased transparency



36

Public Portal – Landing Page

B2GNOW



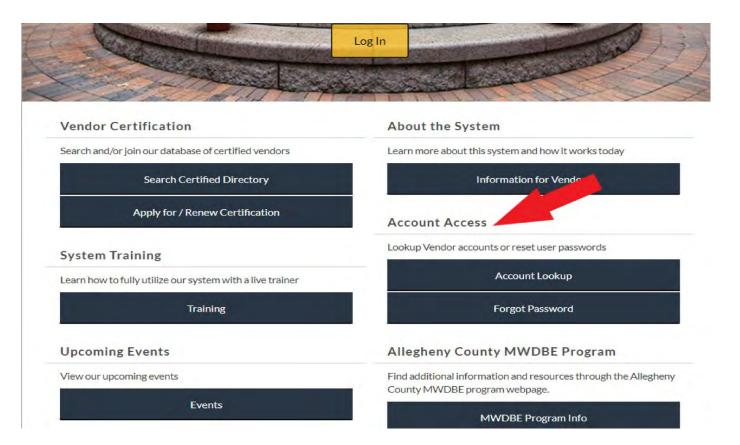


https://alleghenycounty.diversitycompliance.com



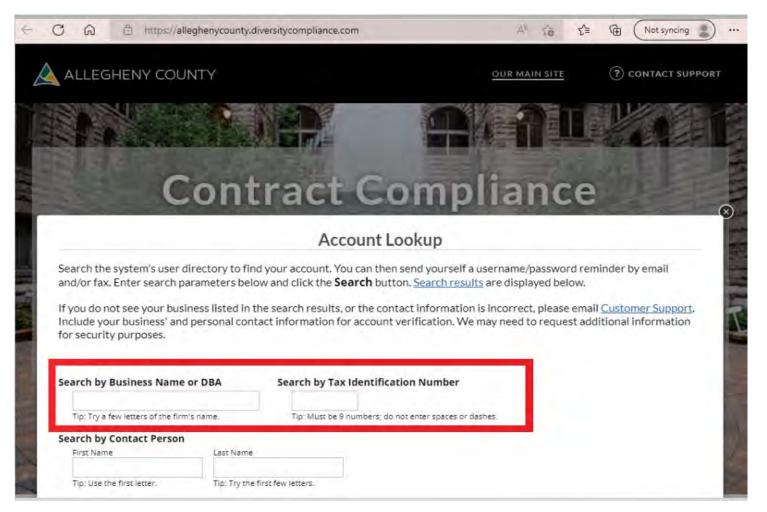
Account Lookup

Account Look Up and Password Resets





Account Lookup





Username/Password Reminder

If you do not see your business listed in the search results, or the contact information is incorrect, please email <u>Customer Support</u>. Include your business' and personal contact information for account verification. We may need to request additional information for security purposes.

Search Results			
Business	Contact Person	Contact Details	Send Reminder
MEDINA TRUCKING COMPANY	Robert Medina	P: 505-483-3859 F: 505-483-3859 A: 602 El Paso Avenue, Springer, NM	<u>Send</u> <u>Reminder</u>
P & P Medina Trucking	Porfirio Medina	P: 210-559-3443 F: 001-000-1111 E: firio65@ yahoo.com A: 11319 1604 S., San Antonio, TX	<u>Send</u> <u>Reminder</u>
Raul Medina, dba: Raul Medina Trucking	Raul edina	P: 210-677-0999 A: 2475 Grossenbacher Rd., San Antonio, TX	<u>Send</u> <u>Reminder</u>

Search by Business Name or DBA

Business Name/DBA

MEDINA TRUCKING

Tip: Try just a few letters of the firm's name.



Request New User

Account Lookup

Search the system's user directory to find your account. You can then send yourself a username/password reminder by email and/or fax. Enter search parameters below and click the **Search** button. <u>Search results</u> are displayed below.

If you do not see your business listed in the search results, or the contact information is incorrect, please email <u>Customer Support</u>. Include your business' and personal contact information for account verification. We may need to request additional information for security purposes.

Search Results	
Business	Contact Person
Dan's Excavating, Inc.	[Request New User]
	ansexc.com O Ext. 259 F: 586-254-2040 le Rd., Shelby Township, MI
Search by Business Nam	or DBA
Business Name/DBA	DAN'S EXCAVATING Tip: Try just a few letters of the firm's name.
Search by Tax Identificat	n Number
Tax ID Number	Tip: Must be 9 numbers; do not enter spaces or dashes.



Request New User

Request New User

You can use this form to request a new user for your account.

Enter the user account information, your contact information, and any additional relevant details. Click the Submit button to save the inquiry. The security of the system is important, and all requests are verified prior to any action being taken. We may need to request additional information to complete the process.

* required entry

B2G

Section 1: User Information					
Company/ Organization Name *	Dan's Excavating, Inc.				
Tax ID Number *	Tax ID Number is to verify the acco				
User's Name *	First Name:	Last Name:			
Title *					
Email *					
Phone Number *	Ext.				
Fax Number					
Notification	✓ Notify user of new account				

Password Reset

Reset Password	
ter your email address, username, or user number in the box below and we will create e registered email address for the account. You will be required to reset your passwol ername, you can <u>look it up</u> .	
Enter email address, username, or user number	Submit





The Dashboard

View Dashboard & Homepage

Dashboard C	isplaying reco	rds assigned	to your o	ompany 🗸
Contract				
Total				34
Open				33
Soon to end (3 mo)				2
Closed				1
Contract Audits		Total	< 90 days	> 90 days
Total Audits		<u>113</u>	5	<u>108</u>
Incomplete Audits »		2	<u>1</u>	<u>6</u>
Audit Discrepancies »		1	<u>0</u>	1
Workforce Audits		Last 30 days		Last 12 months
Total		Z	<u>8</u>	2
Incomplete »		<u>Z</u>	<u>8</u>	<u>9</u>
Certification Application	<u>15</u>	Pending Submission	Pending Receipt	Pending Processing
Status		5	0	0
Certifications		Active	Pending	Renewing
Status		0	12	0
Questionnaires				
Incomplete, Pending S	ubmission »			2
Withdrawn				1

Certification Center

B2GNOW

Key Actions

Take a Training Class

Questionnaires
Z pending
Certification
5 Applications pending

Alert

View All Alerts Deactivate Displayed Alerts

Contract LACCD333: note	11/19/14 <u>View</u> <u>Deactivate</u>
Contract HC123: discrepancy docs	8/22/14 <u>View</u> <u>Deactivate</u>

System News

Operation Special Features for Vendors

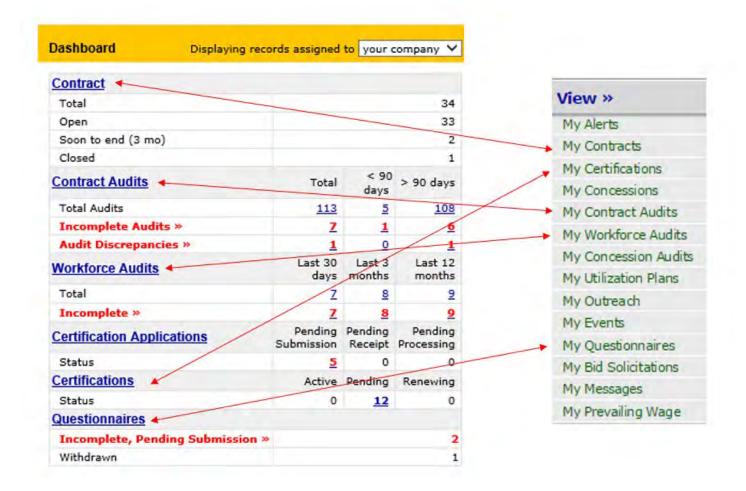
If your firm is certified (SBE, DBE, MBE, WBE, etc.), active records will appear in the "Certification Center" on the left side of this Dashboard. You can take two important actions:

 <u>Add a date alert</u> to an active certification to remind you of an upcoming renewal. You can add multiple alerts to any active certification -- for example 90 days, 60 days, and 30 days before the renewal is due.

2. If your firm holds a certification that is not listed. submit a

© B2Gnow

Navigation Menu "View"

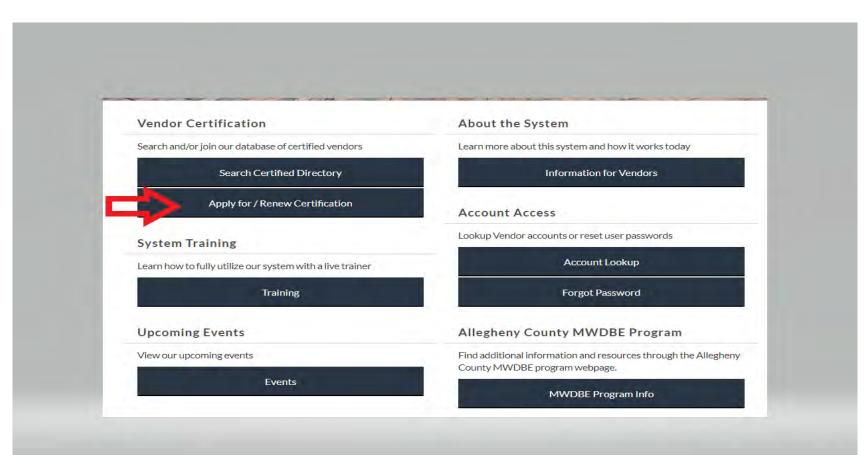


B2GNOW



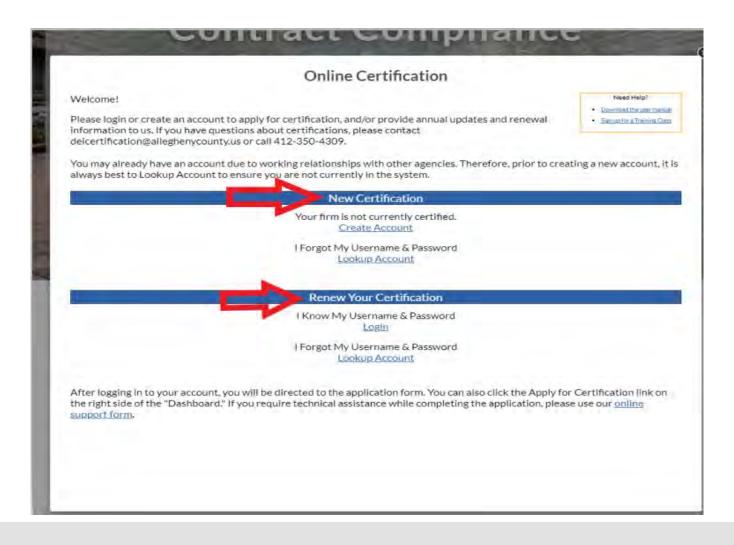
Online Certification Application

Online Certification Application





Accessing the Applications



B2GNOW

Application Options

a louis pr

Need Help? User manual

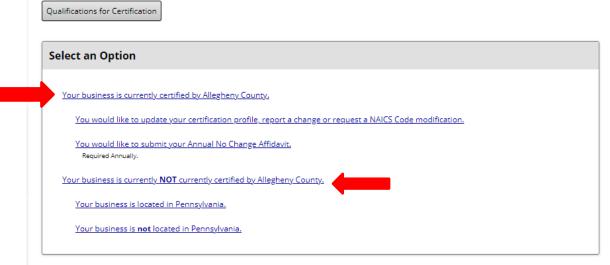
Sign up for a Training Class

Certification Application

Welcome to the Pennsylvania Unified Certification Program (PA UCP) online application for Disadvantaged Business Enterprise (DBE) and Airport Concessionaire Disadvantaged Business Enterprises (ACDBE) certification.

The Disadvantaged Business Enterprise Program objectives are to ensure nondiscrimination in the award and administration of United States Department of Transportation (USDOT)-assisted contracts for airport financial assistance programs; to create a level playing field on which DBEs can compete fairly for USDOT-assisted contracts; to ensure that DBE program is narrowly tailored in accordance with applicable law; to ensure that only firms that fully meet this part's eligibility standards are permitted to participate as DBEs; to help remove barriers to the participation of DBEs in USDOT-assisted contracts; to assist the development of firms that can compete successfully in the marketplace outside the DBE program; and to provide appropriate flexibility to recipients of Federal financial assistance in establishing and providing opportunities for DBEs.

Qualifications for Certification





This application is for NEW DBE certification.

Complete and submit this application if you are interested in applying for DBE certification. An Annual No Change Affidavit Application is required every year after your original certification. Submit a New DBE Application if you are not currently certified.

Company & Contact Information

Select a company type and application auto-fill option. Confirm or enter your personal and company email addresses to permit us to contact you quickly for technical support, if needed.

Your Email Address *	chrischapmanjcc@yahoo.com	
Company Email *	chrischapmanjcc@yahoo.com	
Company Type *	LLC •	
Application Autofill *	• Use existing account information to auto-fill application	

Eligibility Requirements

The following basic criterion is used to evaluate eligibility for certification. However, meeting these basic items does not guarantee that an application will be approved. This is only intended as a general overview to see if your firm should apply for certification.

Under Sec. 26.107 of 49 CFR Part 26, dated February 2, 1999, if at any time, the Department or a recipient has reason to believe that any person or firm has willfully and knowingly provided incorrect information or made false statements, the Department may initiate suspension or debarment proceedings against the person or firm under 49 CFR Part 29, take enforcement action under 49 CFR Part 31, Program Fraud and Civil Remedies, and/or refer the matter to the Department of Justice for criminal prosecution under 18 U.S.C. 1001, which prohibits false statements in Federal programs.

Is the disadvantaged owner a U.S. citizen or lawfully admitted permanent resident of the U.S.?

Yes No



52

Need Help?

Download Part 2 of

the user manual

Sign up for a Training Class

Document Preview List

Certification Application: Document List Preview for LLC



In addition to completing an application form, you will be required to submit supporting documents with your application. These documents can be submitted in electronic or hardcopy format, but must be all of the same format (e.g. all electronic or all hardcopy). Applications submitted with electronic documentation are able to be received by the organization and reviewed faster. Processing of applications submitted with hardcopy documentation cannot begin until the documents are received by the organization.

Mandatory documents must be submitted with your application; there are no exceptions. Required documents must be submitted if applicable to the type of your firm and nature of its work. If you have any questions, please contact the organization before starting.

Review the items below before beginning the process to ensure you are able to and are comfortable providing the requested information. If you are unable or unwilling to provide the Mandatory documents, do not proceed. Failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and your firm could ultimately be denied certification.

This document list will continue to be available after you start the application (click the Documents tab). You can also print the list to your printer or a PDF file.

Mandatory Documents

All <u>mandatory</u> documents must be provided with the application. Failure to submit a mandatory document will result in a delay in processing and/or could result in denial.

Affidavit of Certification

Download Form -- Download, sign and notarize.

Personal Net Worth Statement

Download Form -- Download.

Resumes for all owners, officers of firm and key personnel of the applicant firm

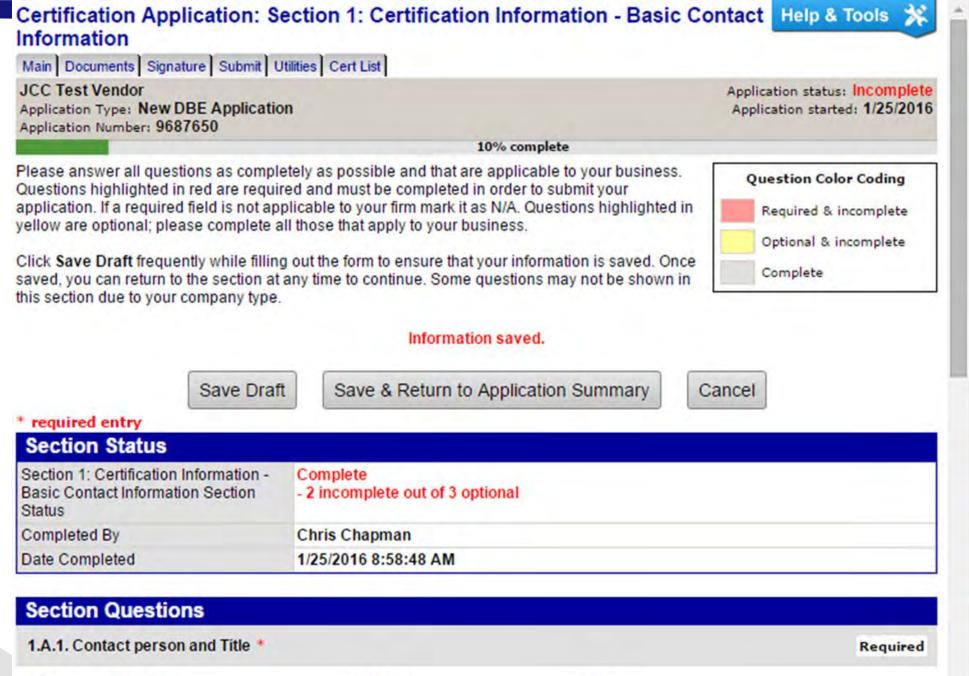
Schedule of salaries (or other remuneration) paid to all officers, managers, owners, and/or directors of the firm

Proof of citizenship

Personal Federal tax returns for the past 3 years for each disadvantaged owner

Federal tax returns filed by the firm and its affiliates with related schedules, for the past 3 years





Last Name

Chapman

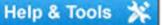
Title

CDO

B2G

© B2Gnow

Certification Application: Main Summary



Help a

Main Documents Signature Submit Utilities Cert List JCC Test Vendor

Application Type: New DBE Application Application Number: 9687650

Application status: Incomplete Application started: 1/25/2016

Training Class

10% complete	
Fill in each of the sections noted below by clicking the Process buttons. You can complete the sections in any order, and the system will save your information as you go. Once all sections have been completed, the application will be complete and you will be able to sign and submit.	Need Help? Download Part 2 of the user manual
	Cian un far a

The Contact Person noted below is the only user authorized to access this application. If someone else needs access, change the contact by clicking the drop down menu or grant them access on the Utilities tab.

Application Type	New DBE Application		
Certifying Agency	Delaware Department of Transportation		
Business Name	JCC Test Vendor		
Current Status	Incomplete		
Application Number	9687650		
Date for Deletion	4/24/2016 (Extend)		
Contact Person	Chris Chapman 🔻 (Add user not on list)		

Sections and Docume	entation			
Sectio	n		Actions	Status
Section 1: Certification Inform	nation - Basic Contact	1	Process	Complete (Chris Chapman, 1/25/2016): 8 completed of 8 required; 1 completed of 3 optional
G Section 1: Certification Inform Certifications and Application		٠	Process	Incomplete: 0 completed of 4 required; 0 completed of 0 optional

© B2Gnow

Providing Supporting Documents

Certification Application: Document List

Help & Tools 💥

Main Documents Signature Submit Utilities Cert List

JCC Test Vendor Application Type: New DBE Application Application Number: 9687650 Application status: Incomplete Application started: 1/25/2016

10% complete

Electronic or hardcopy documentation is accepted for this application type. Please select below the format you want to use for this application. Once a format is selected, all documents for this application must be provided in the same format, e.g. all electronic or all hardcopy. Applications submitted with electronic documentation are able to be received by the organization and reviewed faster. Processing of applications submitted with hardcopy documentation cannot begin until the documents are received by the organization.

or

Note: this application allows faxing of documents to the system. Select electronic documentation to use this option.

Select a Document Format:

Electronic/Fax

Documents will be electronically attached securely and confidentially to this application. You can also fax documents to the system and they will be automatically attached to the application. This option automatically receives and validates documents, resulting in the fastest processing of your application.

Select Electronic Document Format

Hardcopy

Documents will be provided by you in hardcopy format. This option may delay processing while documents are received and validated.

Select Hardcopy Document Format



Sign and Submit

Section		Actions	Status
Section 1: Certification Information - Basic Contact Information	~	Process	Complete (Chris Chapman, 1/25/2016): 8 completed of 8 required; 1 completed of 3 optional
Section 1: Certification Information - Prior/Other Certifications and Applications	-	Process	Incomplete: 0 completed of 4 required; 0 completed of 0 optional
Section 2: General Information - Business Profile	+	Process	Incomplete: 0 completed of 10 required; 0 completed of 6 optional
Section 2: General Information - Relationships and Dealings with Other Businesses	+	Process	Incomplete: 0 completed of 8 required; 0 completed of 0 optional
Section 3: Majority Owner Information	-	Process	Incomplete: 0 completed of 1 required; 0 completed of 0 optional
Section 4: Control - Officers & Board of Directors	٠	Process	Incomplete: 0 completed of 4 required; 0 completed of 0 optional
Section 4: Control - Management Personnel	+	Process	Incomplete: 0 completed of 3 required; 0 completed of 0 optional
Section 4: Control - Inventory	+	Process	Incomplete: 0 completed of 3 required; 0 completed of 0 optional
Section 4: Control - Financial Information	-	Process	Incomplete: 0 completed of 5 required; 0 completed of 0 optional
Section 4: Control - Licenses & Contracts	+	Process	Incomplete: 0 completed of 3 required; 0 completed of 0 optional
Airport Concession (ACDBE)	-	Process	Incomplete: 0 completed of 2 required; 0 completed of 0 optional
Document List	-	Process	Incomplete: 0 attached of 16 mandatory; 0 attached of 9 required
Signature and Submittal			
Section		Actions	Status
Signature	X	Sign	
Submittal	X	Submit	



Certification Status

Vendor Profile: Certifications

Help & Tools 🛠

General Info Public Profile Users Commodity Codes Contacts Employees Certifications Workforce Composition/EEO Questionnaires
JCC Test Vendor System Vendor Number: 20158515

Renew/Apply for Certification

Change Request List

Request Missing Certification

Current Certifications

No current certifications

Certification renewals and updates must be submitted to the certification agency with whom your renewal is due.

- For certification renewals and updates with Delaware Department of Transportation, you may submit online.
- For other agencies, you will need to contact the certifying agency outside of this system for instructions.

Applications						
Status	Application Number	Арр Туре	Organization	Dates	Contact	Actions
Incomplete (10%)	9687650	New DBE Application	Delaware Department of Transportation	Started: 1/25/2016	Chris Chapman	Process

Туре	Action	Application Date	Organization	Reviewer	Actions
DBE	New	12/16/2015	Metropolitan Atlanta Rapid Transit Authority		
MBE	Recertification	1/21/2016	New York State		
DBE	New	1/19/2016	Texas Department of Transportation		
SBE	New	6/10/2015	The Port Authority of New York & New Jersey		



App Q & A - File/Info Requests

• Exchange of additional information

Certification Application: Q & A

Main Documents Signature Submit Q & A U Utilities Cert List Sub Flooring, LLC Application Type: New Application

Application status: Received, Pending Processing Application started: 5/15/2013 Submitted: 5/15/2013

Help & Tools

Ask Question

Application Number: 1181076

Click **Ask Question** to ask the applicant a new question; you can also request documentation. An unanswered question can be edited, but once answered is locked permanently.

Question	Status	Request Date	Due Date	Doc Req'd	Sent To	Actions
Please provide supporting documents for your affiliate companies.	Pending Applicant Response	5/15/2013	6/7/2013	Yes	Veronica Lopez	Edit Cancel

B2GNOW



Vendor Profile Management

The Vendor Profile

elp & Tools 🛠	Help 8		Vendor Profile
		ublic Profile Users Commodity Codes Contact	
		Concessions Workforce Composition/EEO Qu	Registrations Contract
odes	General Information Profile Users Commodity Codes Contacts & Owners	Sub Flooring, LLC	Business Name:
	Registrations Contracts Concessions Workforce Compos Questionnaires		System Vendor Numb
mpos	Contacts & Owners Registrations Contracts Concessions Workforce Compos	Houston, TX ber: 20009304	Location: System Vendor Numb



Vendor Profile: General Info

Business Name: Sub Floorin Main General Info Public Pr		Commodity C	odes	Contacts	s Empl	ovees	
Registrations Contract Conc							
Below is your general busine: Changes when finished, or c					an edit a	any entr	y. Click Save
* required entry							
Business Informati	on						
Business Name *	Sub F	looring, LLC					
DBA Name							
Main Company Email *	subflo	oradmin@b2	gnow	user.co	m		-
Main Phone *	602	651-6516		Ext.			
Main Fax *	602	651-3213	1 C				
Main Company Website							
DUNS Number							
Tax ID Number *	33989	6666					
Company Type 🔸	Corpo	oration		-			
Company Ownership Ethnicity	Hispa	nic/Latino	•]				
Company Ownership Gender	Fema	le •					
County	Maso	n 🔹	(based	on HQ	physica	addres	s)

B2GNOW

Vendor Profile: Add Users

Enter the user's cont	tact infor	mation. The emai	l addres	ss serves as the the usern	ame.
Name *	Salutati	onFirst Name *		Last Name *	Suffix
Email/Username *					
Title					
Phone Number *	602	325-9277	Ext.	250	
Fax Number *	602	325-9277			
Choose password *					
		ord requirement t be at least 6 d		rs long	
Retype password					

Addresse	s	
Select the addr page.	esses for this user. To edit or add addresses, click the Generation	al Info tab at the top of this
Physical *	Houston: 123 Bagby Street, Houston, TX 77002	T
Mailing *	Houston: 123 Bagby Street, Houston, TX 77002	T
Billing *	Houston: 123 Bagby Street, Houston, TX 77002	T
Shipping *	warehouse: 569 austin street, Houston, TX 77002	T

Account Preference	S		
Select the timezone, language	e, and notification settings for th	nis user.	
Time Zone *	US/Central	▼	
Preferred Notification Method *	Email AND Fax: Sen	d me plain-text email	•
	Email: Sen	d me plain-text email	•

B2GNOW

Vendor Profile: Deactivate Users

Vendor Profile: Users

Help & Tools 🕉

Business Name: Sub Flooring, LLC

 Main
 General Info
 Public Profile
 Users
 Commodity Codes
 Contacts
 Employees

 Registrations
 Contract
 Concessions
 Workforce Composition/EEO
 Questionnaires

Listed are all of the users accounts for this business. To view a user's information, click the user number or name.

Add User

User Number	Name	Title	Contact Role(s)	Actions
20009304-008	DeDog, Oliver			Copy Deactivate
20009304-012	Johnson, Marie			Copy Deactivate
20009304-001	Lopez, Veronica		General, Insurance, Prevailing Wage	Copy Deactivate
20009304-010	Ornelas, Rudy		Certifications, Owner	Copy Deactivate
20009304-013	Person, Contact			Copy Deactivate
20009304-014	Person2, Contact			Copy Deactivate
20009304-006	Valenzuela, Martha		Contracts, Invoicing, Sales	Copy Deactivate
20009304-007	Van Winkle, Jessica			Copy Deactivate
20009304-015	Woolf, Echo			Copy Deactivate

B2GNOW

Vendor Profile: Contacts

Business Name: Sub Flooring, LLC

 Main
 General Info
 Public Profile
 Users
 Commodity Codes
 Contacts
 Employees

 Registrations
 Contract
 Concessions
 Workforce Composition/EEO
 Questionnaires

This page details the account preferences for this business.

* required entry

Select a user for each type	of contact.	
Main Contact *	Valenzuela, Martha	
Primary Owner *	Ornelas, Rudy	Select the main contracts contact for your business
Sales Contact *	Valenzuela, Martha	DeDog, Oliver
Contracts Contact *	Valenzuela, Martha	Johnson, Marie Lopez, Veronica
Certifications Contact *	Ornelas, Rudy	Ornelas, Rudy
Invoicing Contact *	Valenzuela, Martha	Person, Contact
Prevailing Wage/Certified Payroll Contact *	Lopez, Veronica	Person2, Contact Valenzuela, Martha
Insurance/Risk Management Contact *	Lopez, Veronica	Van Winkle, Jessica Woolf, Echo

B2GNOW

Vendor Profile Management

Vendor Profile



 Business Name:
 Sub Flooring, LLC

 Main
 General Info
 Public Profile
 Users
 Commodity Codes
 Contacts
 Employees

 Certifications
 Contract
 Concessions
 Workforce Composition/EEO
 Questionnaires

Certifications Contract Concessions Workforce Composition Registration/Questionnaires





RSVP for Training Classes

Available Training

Key Actions

Take a Training Class

			1/00/00/-	
RSVP	Open, <mark>10</mark> space(s) left	Vendor Registration & Questionnaire - Vendor Training	4/28/2015	Training
<u>RSVP</u>	Open, <mark>9</mark> space(s) left	Online Certification Application - Vendor Training	4/30/2015	Training
<u>RSVP</u>	Open, <mark>20</mark> space(s) left	Contract Compliance Reporting - Vendor Training	4/30/2015	Training
<u>RSVP</u>	Open, <mark>15</mark> space(s) left	Introduction to the System - Vendor training	5/5/2015	Training
<u>RSVP</u>	Open, <mark>33</mark> space(s) left	Contract Compliance Reporting - Vendor Training	5/6/2015	Training
<u>RSVP</u>	Open, <mark>33</mark> space(s) left	Online Certification Application - Vendor Training	5/7/2015	Training
<u>RSVP</u>	Open, <mark>34</mark> space(s) left	Contract Compliance Reporting - Vendor Training	5/12/2015	Training
<u>RSVP</u>	Open, <mark>30</mark> space(s) left	Vendor Registration & Questionnaire - Vendor Training	5/13/2015	Training
<u>RSVP</u>	Open, <mark>29</mark> space(s) left	Online Certification Application - Vendor Training	5/14/2015	Training
<u>RSVP</u>	Open, <mark>34</mark> space(s) left	Online Certification Application - Vendor Training	5/19/2015	Training
<u>RSVP</u>	Open, <mark>27</mark> space(s) left	Introduction to the System - Vendor training	5/20/2015	Training

B2GNOW

Contacting Customer Support

	Contract Audi	its			Help &	Tools 🗱
B2GNOW			act Customer Support	Training Training Cl		ing <u>to Printer</u>
⇔ ⇒ 🙆 🍠		Repo	rt a Problem	Training Vi	deos <u>Print</u>	to PDF
Home	Messages Contract	t Audits Workforce	Audits Bid Solicitations	Outreach		
View »			on number or status to v n the Audit Period drop			omplete Audits
Search »	display only incom	plete audits, selec	ct a different status in the			
Message »	how ONLY re	cords assigned to	you			
Message » Send a Message Contact Support			you vious Page < Page 1	♥ > Next Pa	ge Records per	1.7
Send a Message Contact Support Submit Feedback	1 - 2 of 2 rec	ords displayed: Pre	-	- Heart	ge Records per	1.7
Send a Message Contact Support	1 - 2 of 2 rec	ords displayed: Pre	vious Page < Page 1	nenu.	ge Records per	Refresh Table
Send a Message Contact Support Submit Feedback Report a Problem	1 - 2 of 2 reco To resort click on co Status	ords displayed: Pre- blumn title. To filter <u>Audit Period</u>	vious Page < Page 1 click on the drop down r Contract Number	nenu.	Organization	Refresh Table
Send a Message Contact Support Submit Feedback Report a Problem Settings >>	I - 2 of 2 reco To resort click on co Status mplete V	ords displayed: Pre- olumn title. To filter <u>Audit Period</u> < 90 days V	vious Page < Page 1 click on the drop down r Contract Numbe	nenu. er & Title	Organization	Refresh Table Paid to Prime
Send a Message Contact Support Submit Feedback Report a Problem Settings » Help & Support »	1 - 2 of 2 reco To resort click on co Status	ords displayed: Pre blumn title. To filter <u>Audit Period</u>	vious Page < Page 1 click on the drop down r Contract Number	nenu. er & Title	Organization	Refresh Table
Send a Message Contact Support Submit Feedback Report a Problem Settings »	I - 2 of 2 reco To resort click on co Status mplete V	ords displayed: Pre- olumn title. To filter <u>Audit Period</u> < 90 days V	vious Page < Page 1 click on the drop down r Contract Number All CT2012800500: State A	nenu. er & Title Agency Building	Organization	Refresh Table Paid to Prime
Send a Message Contact Support Submit Feedback Report a Problem Settings » Help & Support » Contact Support	1 - 2 of 2 reco To resort click on co Status Implete V Incomplete	ords displayed: Pre- blumn title. To filter Audit Period < 90 days 2/23/2015	vious Page < Page 1 click on the drop down r Contract Number All CT2012800500: State A New Construction	nenu. er & Title Agency Building	Organization All V NYS Agency Nevada Department of	Refresh Table Paid to Prime \$100,000.00
Send a Message Contact Support Submit Feedback Report a Problem Settings » Help & Support » Contact Support Help System	1 - 2 of 2 reco To resort click on co Status Implete V Incomplete	ords displayed: Pre- blumn title. To filter Audit Period < 90 days 2/23/2015	vious Page < Page 1 click on the drop down r Contract Number All CT2012800500: State A New Construction	nenu. er & Title Agency Building	Organization All V NYS Agency Nevada	Refresh Table Paid to Prime \$100,000.00
Send a Message Contact Support Submit Feedback Report a Problem Settings » Help & Support » Contact Support Help System Quick Guide	1 - 2 of 2 reco To resort click on co Status Implete V Incomplete	ords displayed: Pre- blumn title. To filter Audit Period < 90 days 2/23/2015	vious Page < Page 1 click on the drop down r Contract Number All CT2012800500: State A New Construction	nenu. er & Title Agency Building	Organization All V NYS Agency Nevada Department of	Refresh Table Paid to Prime \$100,000.00
Contact Support Submit Feedback Report a Problem Settings >> Help & Support >> Contact Support Help System Quick Guide Training Manual	1 - 2 of 2 reco To resort click on co Status Implete V Incomplete	ords displayed: Pre- blumn title. To filter Audit Period < 90 days 2/23/2015	vious Page < Page 1 click on the drop down r Contract Number All CT2012800500: State A New Construction	nenu. er & Title Agency Building	Organization All V NYS Agency Nevada Department of	Refresh Table Paid to Prime \$100,000.00



Contacting Customer Support

Messaging: Send a Message to Customer Support



Send a Message Contact Support Submit Feedback Report a Problem

Use this page to send a message to a customer support. You can attach a file if needed.

If you are reporting an issue and it is related to a a particular record, or there are examples that can be reviewed by customer support, please provide this information to reduce the time it takes to review and resolve the situation. The more detailed your submission, the faster the support team will be able to respond and resolve your concern.

* required entry		
Message Subject*		
Message *		
Attach File	Attach File	

B2GNOW

Contacting Customer Support

1 🎒 4 => Home View » My Alerts My Contracts My Certifications My Concessions My Contract Audits My Workforce Audits My Concession Audits My Utilization Plans My Outreach My Events My Questionnaires My Bid Solicitations My Messages

View 3 View 3	t 90 Days V 8/24/2015 8/23/2015	All • Message Message	All TO: Multiple recipients TO: subflooradmin@b2gnowuser.com	All Test Contract
<u>View</u> 3	3/23/2015			
		Message	TO: subflooradmin@b2gnowuser.com	Contract
View 3				123456
	3/23/2015	Message	TO: Jessica Van Winkle Sub Flooring, LLC	TEST
1 - 3 of	3 records dist	ayed: Previo	Page < > Next Record Page Page	page 20
Customer	Support		Home Help Print This Page	Print To PI
customer	Support	w. All rights re	nome neip Frint This Fage	I FILL TO FL





Questions and Feedback





B2GNOW B2GNOW

B2GNOW

NOW

B

B2GNOW

Thank You!

Allegheny County Resources & Opportunities Lisa L. Edmonds

Economic Development Toolkit for Businesses

Funding & Incentive Programs Allegheny County Economic Development | 412-350-1000 https://www.alleghenycounty.us/economic-development/inutnesses/index.arpx

1. StartUp Home-based	2. StartUp Incubator/Shared Space	3. Neighborhood Businesses Home-based, Bricks & Mortar Restaurant, Local services, Commercial, Office Industrial	4. Growing Businesses Bricks & Mortar Commercial, Office, Industrial	5. Large Capital Projects Bricks & Mortar Commercial, Office, Industrial
ACED Financing Programs I new FTE job for every \$35,000 borrowed Kiva Loan Program Crowdfunding 0% interest Loan Max: \$10,000 HoneyComb Credit Crowdfunding Loan Minority, Woman, Veteran-Owned Loan Program Bridge loans, debt refinancing, & term loans	ACED Financing Programs 1 new FTE jab for every \$35,000 borrowed Kiva Loan Program Crowdfunding 0% interest Loan Max: \$15,000 HoneyComb Credit Crowdfunding Loan Minority, Woman, Veteran-Owned Loan Program Bridge loans, debt refinancing, & term loans	ACED Financing Programs 1 new FTE job for every \$35,000 borrowed Bridgeway Capital Community Development Financing Institution (CDFI) Gaming Economic Development Tourism Fund (GEDTF) Max. grant \$500,000. All projects must adhere to prevailing wage Minority, Woman, Veteran- Owned Loan Program Bridge loans, debt refinancing, & term Ioans	ACED Financing Programs 1 new FTE job for every \$35,000 borrowed Bridgeway Capital Community Development Financing Institution (CDFI) Gaming Economic Development Tourism Fund (GEDTF) Max. grant \$500,000. All projects must adhere to prevailing wage Environmental Protection Agency Grant & Loan Program Project must be CERCLA definition of a brownfield	Local Economic Revitalization Tax Act (LERTA) Tax abatement for jobs & infrastructure Tax Increment Financing (TIF) Tax diversion for jobs & infrastructure Transit Revitalization Investment District (TRID) Tax diversion for improved transit Commercial-Property Assessed Clean Energy (C-PACE) Financing tool to improve energy & water efficiency Tax Exempt Industrial Bonds Community Development Block Grant Program (CDBG) Project must benefit low to moderate income individuals and/or communities

Updated: May 2022

A > Government > Business and Finance > Purchasing and Supplies > Open Solicitations

Finding Open Solicitations

Solicitations for all Purchasing and Supplies bids and proposals are posted on the Bonfire website.

You must be a registered supplier to access the information. If you are not already registered, follow the instructions for <u>Supplier Registration</u>. View the <u>step-by-step guide</u> and demonstration.

Labor Stabilization Agreement

Open Solicitations for Other Departments

- Department of Public Works
- Department of Human Services (DHS)
- Economic Development

MWDBE Committee Recognition & Closing Remarks

M. Gayle Moss

Thank you for joining us!

Department of Equity and Inclusion VIRTUAL OPEN HOUSE

